

The emerging market fintech investor

Results Presentation

4Q24

Key events of the quarter





4Q24 NAV - Brazil macro/market weakness drives NAV lower QoQ

Macro headwinds outweighed portfolio company performance this quarter. NAV ended the quarter at USD 353.0 mln, down 25.7% QoQ / 20.2% YoY. USD strength combined with Brazilian market weakness, had a direct negative effect on our 4Q24 NAV.



Portfolio: majority breakeven, growth back in focus

We remain very happy with the quality of the companies that dominate our portfolio, and their delivery/outlook as we move into 2025. With >90% at break even¹, we expect portfolio revenue and gross profit growth for NTM of c. 35% / 40%, providing a healthy valuation and NAV tailwind.



Creditas: re-accelerating growth with positive cashflow

Creditas released headline 3Q24 IFRS results. 3Q24 was the fifth consecutive quarter with growing loan origination (17% QoQ/49% YoY), combined with expanding gross margin reaching 45.9%. Quarterly revenues and gross profit hit records of USD 84 mln and USD 38 mln, respectively².



Exits in focus - it begins with BlackBuck and Gringo

We announced our first exit of this cycle and our first in India, with the IPO of BlackBuck, realizing c.USD 2 mln via a partial stake sale. We retain 60% of our stake in the newly listed entity (USD 5.2 mln at 4Q24).

After quarter end, Gringo entered into a definitive agreement to be fully acquired by Sem Parar. The exit is expected to result in net proceeds of USD 15.2 mln for VEF, returning our invested amount³.



Capital in will prioritize de-levering our balance sheet, followed by opportunistic share buybacks

Bigger picture, the opportunity for the future of finance across growth markets remains immense. Our pipeline is growing, and we are regrouping to strengthen our capital position and once again take advantage of these opportunities.

4Q24 financial highlights



NAV

- NAV of VEF's portfolio as at FY24 is USD 353.0 mln. NAV per share decreased by 20% to USD 0.34 per share during FY24.
- In SEK, NAV equals 3,882 mln. NAV per share decreased by 13% to SEK 3.73 per share during FY24.
- Cash position, including liquidity investments, was USD 12.8 mln at the end of 2024.

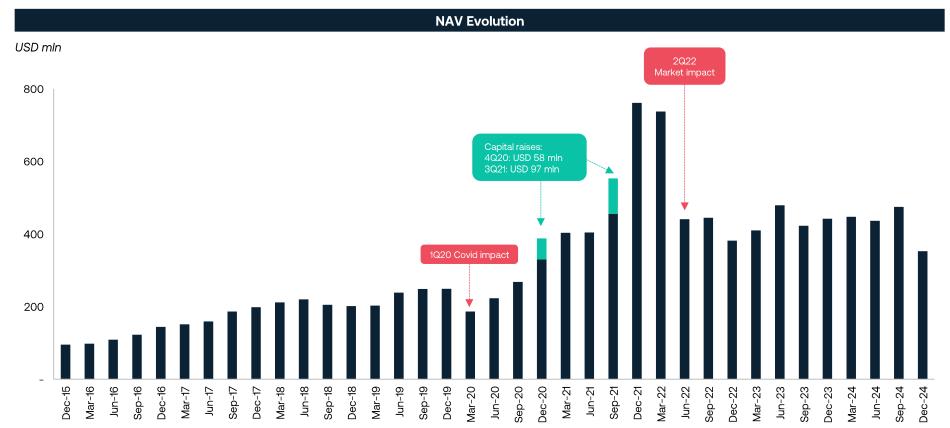
Financial result

- Net result for 4Q24 was USD -122.2 mln (4Q23: 19.4). Earnings per share were USD -0.12 (4Q23: 0.02).
- Net result for FY24 was USD -89.9 mln (FY23: 60.1). Earnings per share were USD -0.09 (FY23: 0.06).

	FY21	FY22	FY23	FY24
NAV (USD mln)	761.7	381.8	442.2	353.0
NAV (SEK mln)	6,885	3,981	4,441	3,882
NAV per share (USD)	0.73	0.37	0.42	0.34
NAV per share (SEK)	6.61	3.82	4.26	3.73
VEFAB share price (SEK)	6.05	2.45	1.84	2.21

NAV of USD 353 mln in 4Q24

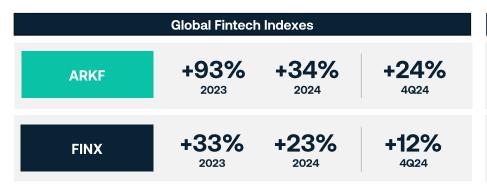




Stark divergence in markets between US vs rest of world in 4Q24

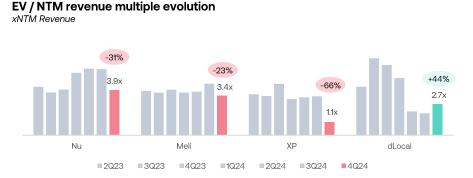


Nasdaq and S&P 500 concluded a second consecutive year of robust double-digit returns with US focused Fintech Indexes outperforming. Broad-based pullback in ex-US equities, with pronounced contraction in Latam Fintech.









LATAM Fintech

Evolution of our valuation marks in 4Q24



Fair value USD (mln)	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	QoQ % change	YoY % change	4Q24 % of holdings
© Creditas	193.1	198.7	212.9	183.5	188.8	215.5	215.9	252.0	142.5	-43.5%	-24.5%	37.5%
JUSPAY	47.5	62.8	74.9	66.5	74.1	72.5	70.1	78.8	84.0	6.5%	13.4%	22.1%
Konfío	40.1	48.9	85.6	79.8	95.3	75.5	75.5	72.8	72.8	0.0%	-23.6%	19.2%
transfer G o	16.3	16.2	21.8	30.9	27.0	36.6	36.7	38.8	26.6	-31.5%	-1.6%	7.0%
GRINGO	12.2	20.6	18.8	17.3	17.3	17.3	17.2	17.2	15.2	-11.3%	-11.8%	4.0%
s⊕lfácil	20.0	20.0	20.0	11.6	15.6	15.4	15.2	13.7	13.7	0.5%	-12.1%	3.6%
. ∿ nibo	6.8	9.5	10.2	11.2	12.7	12.1	11.2	10.1	10.4	2.6%	-18.3%	2.7%
BLACKBUCK	6.9	7.6	8.9	9.3	7.3	7.1	6.0	6.6	5.2 ²	n.a. ²	n.a. ²	1.4%
Other ¹	32.8	26.0	25.2	21.8	21.9	14.3	10.8	10.9	9.1	n.a. ³	n.a. ³	2.4%
Total portfolio companies (incl. exits)	375.8	410.3	478.2	432.1	460.0	466.5	458.6	501.0	379.6	-24.2%	-17.5%	100.0%

Valuation approach and key take-aways



Company	4Q fair value (USD mln)	Change QoQ (USD mln)	Valuation methodology	Multiple	Comments / Last transaction details
C Creditas	142.5	-109.5	MTM	Rev + GP	-
JUSPAY	84.0	+5.2	МТМ	Rev + GP	-
Konfío	72.8	-	Latest trx	-	Size funding round closed Aug-24
transfer Go	26.6	-12.2	МТМ	Rev + GP	-
GRINGO	15.2	-1.9	Calibration	-	Series C extension closed Aug-24
s⊕lfácil	13.7	+0.1	Latest trx	-	Size funding round closed Oct-24
. ∿ nibo	10.4	+0.3	МТМ	Rev + GP	-
BLACKBUCK	5.2	-1.4	Public	-	-
Other ¹	9.1	-1.8	Various	-	-

Portfolio valuation shifting back to marks validated by recent and sizeable latest transactions



Public or latest transaction

26% of holdings reflects **public share price** or very **recent and significant private transactions** overlaid with implied MTM sense check²



USD 12 mln ext. *Aug 2024*

Konfio

Size fundraise *Aug 2024*

Majority of MTM holdings now incorporating multiples further down the P&L



Mark-to-model & calibration

74% of holdings are valued based on **mark-to-model valuation or calibration**²

of MTM valuations now incorporating multiples further down the P&L³



C Creditas OJUSPAY

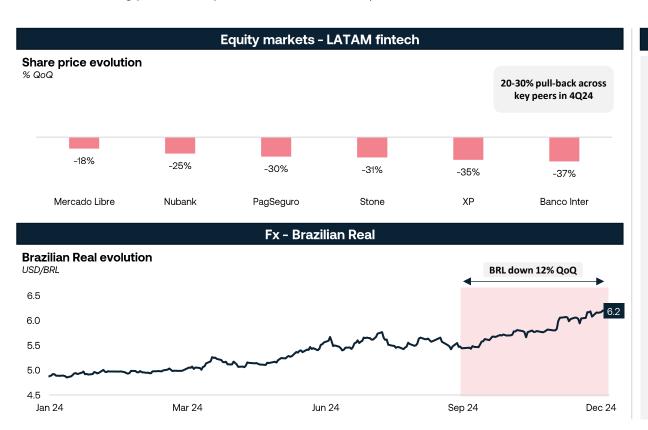




Creditas valuation evolution



Brazil macro driving pronounced pull-back across Latam equities and Brazilian Real in 4Q24



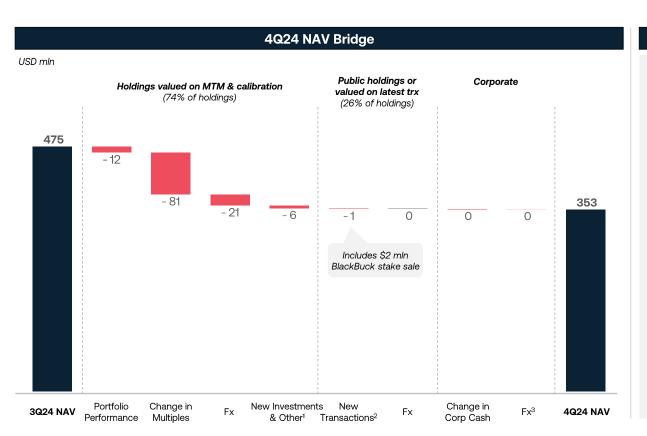
Valuation implications

- Creditas continued to be valued on a mark-tomodel basis in 4Q24 with our mark primarily a direct function of underlying company performance, peer multiples and domestic Fx rate
- Despite Creditas' ongoing underlying performance as they re-accelerate growth, during the quarter we witnessed:
 - Steep contraction in comps' multiples: key peers in Latam fintech sold-off ~20-30% QoQ.
 - Meaningful Fx depreciation: BRL slid 12% on the back of widespread USD strength and elevated Brazilian fiscal/macro concerns
- Ultimately culminating in a net 43.5% QoQ contraction in our mark for Creditas

4Q24 NAV Evolution



NAV contraction primarily driven by a combination of elevated volatility in comps' multiples and currency weakness during the quarter



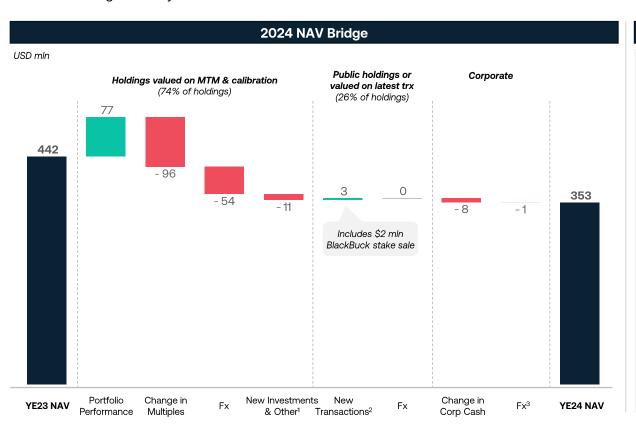
Key takeaways

- Total USD NAV ended the quarter at USD 353.0 mln, down USD 122.0 mln / 25.7% QoQ
- 74% of the holdings valuation is tied directly to public comps multiples which accounted for the majority of 4Q24 NAV evolution, within which:
 - Underlying portfolio performance remains resilient
 - Change in multiples reflects pronounced pullback across a number of key fintech comps
 - Fx attributable to the depreciation of portfolio currencies against the USD (primarily the BRL)
 - Other relates to dilution and aggregate changes in net cash positions of portfolio companies
- New transactions reflects the net impact of latest valuation marks (public share price or private transactions) and accretion/dilution from latest funding rounds. Also includes USD 2 mln BlackBuck stake sale at IPO in 4Q24
- Change in corporate cash a function of ongoing opex and coupon payments, offset by proceeds from the BlackBuck stake sale
- Fx attributable to the net translation effect on our sustainability bond and liquidity balances

2024 NAV Evolution



Despite robust portfolio delivery, overall NAV contraction primarily driven by a combination of elevated volatility in comps' multiples and currency weakness throughout the year



Key takeaways

- Total USD NAV ended the year at USD 353.0 mln, down USD 89.3 mln / 20.2% YoY
- 74% of the holdings valuation is tied directly to public comps multiples which accounted for the majority of 2024 NAV evolution, within which:
 - Robust underlying portfolio performance
 - Change in multiples reflects pronounced pullback across a number of key fintech comps
 - Fx attributable to the depreciation of portfolio currencies against the USD throughout the year (primarily the BRL and MXN)
 - Other relates to dilution and aggregate changes in net cash positions of portfolio companies
- New transactions reflects the net impact of latest valuation marks (public share price or private transactions) and accretion/dilution from latest funding rounds. Also includes USD 2 mln BlackBuck stake sale at IPO in 4Q24
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High quality portfolio, delivering robust profitable growth



Quality

Confident with the quality of the companies that dominate our portfolio and their delivery/outlook as we move into 2025 Many moving parts which define our success over time, but quality performing compounding assets form the basis of that success

Profitable & self-sustaining



>90% of the portfolio are now self-sustaining having already reached breakeven/profitability¹



C Creditas



Konfio



JUSPAY

Top 3 portfolio companies all reached sustained BE/profitability

Robust growth



portfolio weighted NTM revenue growth

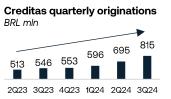
portfolio weighted NTM gross profit growth

C Creditas

Re-acceleration of growth

Consistent quarterly origination growth since 2Q23 Targeting 25-30%+ profitable

arowth



Raising fresh capital

Portfolio companies well capitalized across the board Stand-out fundraises from Konfio, Gringo and TransferGo transfer**Go**

USD 10 mln Mar 2024

GRINGO

USD 12 mln ext. Aug 2024

Konfío

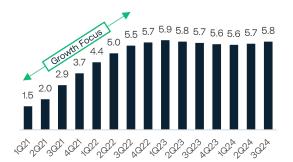
Size fundraise Aug 2024

Creditas – re-accelerating growth with positive cashflows

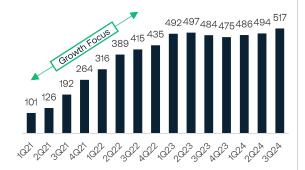


3Q24 update

Portfolio Under Management BRL bln



Revenues BRL mln

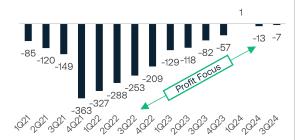


Gross Profit



Net Income Adjusted

BRL mln



Summary overview

Re-accelerating growth with self-sustaining profitability

- Continues to accelerate originations: In 3Q24, originations grew 17% QoQ and 49% YoY to BRL 815 mln, ending the quarter with AUM of BRL 5,798 mln
- Gross margins at steady-state level: Gross profit for 3Q24 was a record BRL 237 mln, +36% YoY. Gross margins bottomed at 12% in 2Q22 and have now recovered to 46%, within the steady state target
- Disciplined cost base: In 3Q24, maintained CAC-to-origination at its lowest level and G&A-to-revenue continued gaining efficiency and scale. Costs below Gross Profit at BRL 245 mln in 3Q24, similar to 3Q23 despite ~1.5x originations
- Maintaining a self-sustaining profitability profile: Creditas continues to run the company with positive cash flow and are now able to self-fund the company's growth

Creditas quarterly originations



Blackbuck successfully completes IPO in India



VEF realized gross proceeds of c.USD 2 mln from partial exit in the IPO, retains c.USD 5.2 mln stake in the listed entity¹

Partial exit in Blackbuck, enhancing VEF's liquidity

- First exit of this cycle: BlackBuck became VEF's first portfolio company to IPO and exit in India in 4Q24
- ✓ Partial exit: Sold 40% of our 0.95% stake, realizing gross proceeds of c. USD 2 mln
- Value unlock with a public and more liquid holding in the portfolio
- Retained 0.5% stake valued at **USD 5.2 mln** as of YE24, with a 6-month lock-in period expiring in May 2025
- Strong market performance since listing:
 - +72% from IPO at YE24
 - +57% from IPO at present²

\$2.0 mln

in BlackBuck IPO

Gross proceeds realized



\$5.2 mln

Value of remaining stake in BlackBuck at YE24

BlackBuck is now listed on the Indian stock exchanges

India's largest digital platform for truck operators with 27.5% market share

	Ticker	BLACKBUCK.NS	Total IPO size	c.USD 132 mln
Key facts	IPO share price	INR 273	Latest share price ¹	INR 482
luoto	Post-money valn at IPO	c. USD 584 mln	Latest equity valn ¹	USD 1.0 bln

	PAYMENTS	TELEMATICS	LOADS MARKETPLACE	VEHICLE FINANCING
Offerings	Tolling Fueling	GPS Fuel Sensor	Listing Marketplace Freight Brokerage	Used vehicle financing
Scale	INR 52.7 bln Payments GTV 2QFY25	390,088 Monthly active devices	2.12 mln Load Postings (FY24)	5,109 Vehicles financed
Rev pool	\$850-910 mln	\$740-790 mln	\$5-20 bln	\$12-13 bln

Gringo exit – USD 15.2 mln expected net exit proceeds



VEF to fully exit position in Gringo via all-cash acquisition by Sem Parar¹

Transaction overview

Gringo has entered into a definitive agreement to be acquired by Sem Parar



Brazilian 'super-app' revolutionizing the vehicle ownership experience



Leading tolling and vehicles services provider in Brazil

- 100% all-cash acquisition
- All existing investors will fully exit their Gringo positions
- Expected net proceeds of USD 15.2 mln for VEF
- Aligns with VEF's strategic priority of realising assets at/ around NAV value and strengthening our balance sheet to create further opportunities for value creation

Strong delivery against a tough market backdrop

Investment history & proceeds

VEF investments

Series B (2022): USD 12.2 mln Series C (2023): USD 3 mln Total: USD 15.2 mln



Net proceeds to VEF

Taking place within a tight range of VEF's 3Q24 mark Returning investment amount in the face of strong BRL depreciation (-11.9%) over 4Q24

<1% negative impact on VEF's 3Q24 NAV

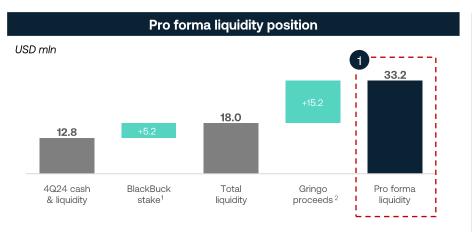
Gringo has rapidly become the leading platform for drivers in LatAm



Pro forma capital position



Balance sheet strengthening with net debt position effectively eliminated





1 Robust pro forma capital position

- BlackBuck and Gringo exits already announced, confident we can deliver more in 2025
- Pro forma liquidity of USD 33.2 mln (incl. BlackBuck stake¹)
- Effectively eliminating our net debt, with line of sight on net cash position

2 Capital allocation and ideology

Strengthen balance sheet

Continue to opportunistically realise some of our assets at ~NAV value

Debt paydown

- De-lever our balance sheet is a key goal
- Early voluntary redemption clause enables paydown of outstanding bonds³

Share buybacks

- Our shares continues to offer highly attractive return on capital
- Increasingly logical path as additional exits realized through 2025

Back to investing

 The opportunity for the future of finance across growth markets remains immense. Our pipeline is growing, and we are regrouping to strengthen our capital position and once again take advantage of these opportunities

Stake value as at 4Q24. Publicly listed securities (subject to six month lock-up expiring May 2025)

VEF investment case and outlook



It's all about the portfolio:



Quality - confident with the quality of the companies that dominate our portfolio and their delivery/outlook as we move into 2025. Many moving parts which define our success over time, but quality performing compounding assets form the basis of that success.



Profitable - portfolio has a much more balanced risk/reward than in the past, with over 90% already reaching break-even. The remainder are on a clear path to that destination with current capital or have comfortable runway.



Growing - with break even broadly achieved, sustainable growth is in focus. Creditas, Konfio and TransferGo are successfully reigniting growth, while growth continues unabated at Juspay and Gringo. We expect c.35% / 40% portfolio weighted NTM revenue / gross profit growth.



Raising fresh capital - Solfácil and Minu recently secured fresh funding following Konfio/Gringo/TransferGo's recent raises. We expect to see more as we move through 2025, as recovery in the venture industry gains momentum.

Exits



We welcome our recent exits of BlackBuck and Gringo, opportunistically realising some of our assets at ~NAV, a key validity proof point to the market. We are confident we can deliver more in 2025.

Strengthening our balance sheet and lowering our traded discount continue to be strategic priorities for 1H25



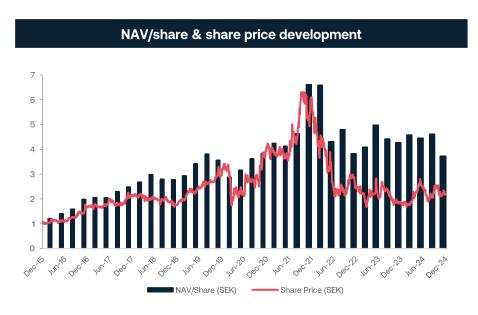
Capital in will prioritize de-levering our balance sheet, followed by opportunistic share buybacks. In tandem, we continue to focus on lowering our traded discount to NAV.

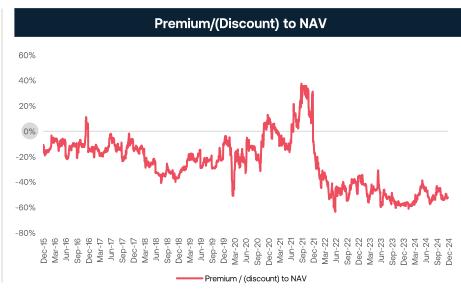
From there, we are on a path to get back on the front foot investing, as we identify next generation winners for our portfolio.

Appendix

Share price, NAV/share and the premium/discount







\$353M NAV (4Q24)



SEK 3.73NAV/share (4Q24)

SEK 1.93
Share price¹

4Q24 income statement



KUSD	Note	FY 2024	FY 2023	4Q 2024	4Q 2023
Result from financial assets at fair value through profit or loss	4	-78,365	74,395	-119,526	26,582
Other income		-	18	-	-
Administrative and operating expenses		-6,494	-7,116	-1,423	-2,052
Operating result		-84,859	67,297	-120,949	24,530
Financial income and expenses					
Interest income		493	531	89	322
Interest expense		-4,279	-7,966	-971	-3,798
Currency exchange gains/losses, net		2,617	336	3,089	-1,619
Net financial items		-1,169	-7,099	2,207	-5,095
Result before tax		-86,028	60,198	-118,742	19,435
Taxation		-3,835	-132	-3,441	-19
Net result for the period		-89,863	60,066	-122,183	19,416
Earnings per share, USD	9	-0.09	0.06	-0.12	0.02
Diluted earnings per share, USD	9	-0.09	0.06	-0.12	0.02

4Q24 balance sheet



NON-CURRENT ASSETS			
Tangible non-current assets			
Property, plant and equipment		49	100
Total tangible non-current assets		49	100
Financial non-current assets			
Financial assets at fair value through profit or loss	4		
Equity financial assets		379,565	460,020
Liquid financial assets		4,107	3,893
Other financial assets		34	35
Total financial non-current assets		383,706	463,948
CURRENT ASSETS			
Tax receivables		51	277
Other current receivables		76	191
Prepaid expenses		98	123
Cash and cash equivalents		8,681	17,708
Total current assets		8,906	18,299
TOTAL ASSETS		392,661	482,347
SHAREHOLDERS' EQUITY (including net result for the financial period)		352,961	442,229
NON-CURRENT LIABILITIES			
Long-term liabilities	6	35,763	38,891
Deferred tax		3,300	_
Total non-current liabilities		39,063	38,891
CURRENT LIABILITIES			
Accounts payable		93	40
Tax liabilities		54	64
Other current liabilities		163	195
Accrued expenses		327	928
Total current liabilities		637	1,227
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		392,661	482,347

VEF portfolio summary

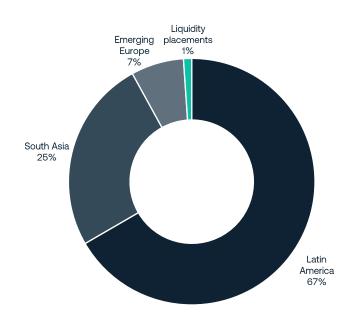


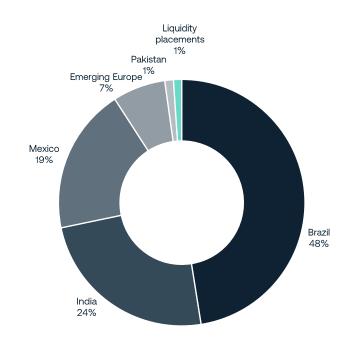
Company	Country	Segment	Investment date	Ownership %	Invested amount (USD mln)	4Q24 fair value (USD mln)
C Creditas	Brazil	Asset focused ecosystem	Dec-17	8.8%	108.4	142.5
O JUSPAY	India	Mobile payments platform	Apr-20	9.9%	21.1	84.0
Konfío	Mexico	Diversified FS for Mexican SMEs	Jun-18	9.8%	56.5	72.8
transfer G o	Emerging Europe	Cross-border remittances	Jun-16	11.3%	13.9	26.6
GRINGO	Brazil	Super-app for drivers	Feb-22	9.7%	15.2	15.2
s⊕lfácil	Brazil	Solar energy financing platform	Mar-22	2.5%	20.0	13.7
. ∿ nibo	Brazil	Accounting SaaS provider for SMEs & accountants	Apr-17	20.1%	6.5	10.4
BLACKBUCK	India	Online trucking platform	Jul-21	0.5%	10.0	5.2
Other ¹						9.1

USD 379.6 mln (excl. cash and liquid assets)

Portfolio distribution by geography









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