



The emerging market fintech investor

Results Presentation

3Q26

Key events of the quarter

1 **Creditas - compounding and increasingly predictable**

- The portfolio reached USD 1.6 bln in 2Q26, +26% YoY and the ninth consecutive quarter of growth acceleration, with revenues +30% YoY
- AI-led operational efficiency remains a core theme. Headcount is at c.1,500 from 2,000+ at YE25 and falling, CAC is hitting record lows

2 **Brazil election - market-friendly first round driving macro tailwinds**

- Post quarter-end, Flávio Bolsonaro led the first round against incumbent Lula, a clear shift to the right. Runoff on 25 October
- Markets priced in better fiscal discipline: the BRL rose c.5% vs the USD, yields tightened and equities re-rated across the board. Broad macro tailwinds for our Brazilian holdings

3 **Abhi - broke the USD 100 mln ARR mark, and profitable**

- Our fastest growing “younger” asset. The UAE hit record revenues above USD 10 mln in ARR for August, up from less than USD 1 mln at YE25
- Abhi Pakistan is in the final stages of the IPO process, a major milestone

4 **Debt paydown, RCF now in place**

- Secured a SEK 150 mln (USD 15.0 mln) RCF and redeemed our SEK 300 mln bonds in full on 15 October. USD 11.0 mln of pro forma liquidity including the RCF
- The deleveraging phase is substantially complete. Our capital allocation focus shifts from debt to buying back our own shares, given the current discount

3Q26 financial highlights



		3Q25	2Q26	3Q26	QoQ	YoY
NAV	USD mln	405.7	406.1	401.7	(1.1%)	(1.0%)
	SEK mln	3,817	3,947	4,005	+1.5%	+4.9%
NAV per share	USD	0.40	0.40	0.40	(1.1%)	(1.0%)
	SEK	3.75	3.88	3.94	+1.5%	+4.9%
Share price	SEK	2.15	1.75	1.80	+2.9%	(16.3%)

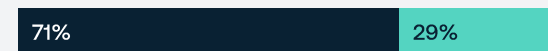
Valuation approach and key takeaways

Company	3Q fair value USD mln	Change QoQ USD mln	Methodology	Multiple	Comments / last transaction
 Creditas	220.0	-	Latest trx	-	USD 108 mln Series G round closed Dec-25
 Konfio	70.7	-5.1	MTM	Rev + GP	-
 JUSPAY	65.5	-	Latest trx	-	USD 50 mln Series D follow-on closed Jan-26
 selfácil	11.7	-0.5	MTM	Rev + GP	-
 abhi	8.8	+0.9	MTM	Rev + PAT	-
 nibo	8.4	+1.5	MTM	Rev + GP	-
 Rupeek	4.8	+0.4	MTM	Revenue	-
Other¹	19.3	-0.5	Various	-	-

Key takeaways

Marks anchored in recent, sizeable transactions

Share of holdings by valuation basis, NAV contribution



Latest transaction

Very recent and significant transactions, overlaid with an implied MTM sense check

Mark-to-model

or calibration

MTM moving further down the P&L

90%+

of MTM valuations now incorporate multiples further down the P&L, such as gross profit and profit after tax²

3Q26 NAV evolution

Strong underlying portfolio company performance, offset by multiple contraction and Fx headwinds in the quarter

USD mln



High quality portfolio, delivering robust profitable growth

Many moving parts which define our success over time, but quality performing compounding assets form the basis of that success

Self-sustaining

>90%

of the portfolio have achieved self-sustaining cash flow profiles¹

 **Creditas**

✓ Self-sustaining

Konfio

✓ Self-sustaining

 **JUSPAY**

✓ Self-sustaining

Top 3 portfolio companies all reached self-sustaining cash-flow profiles¹

Robust growth

20-30%

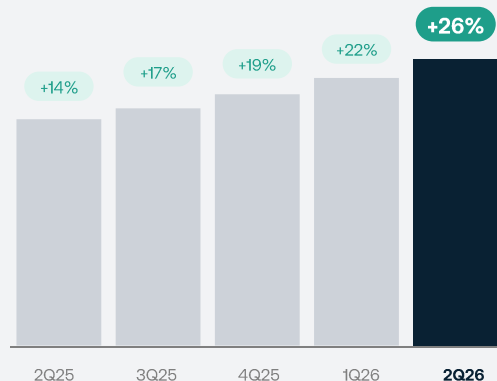
portfolio weighted NTM revenue growth

~30%

portfolio weighted NTM gross profit growth

Re-acceleration of growth

Creditas portfolio, BRL bln / YoY



Targeting 25-30%+ self-sustaining growth

Raising fresh capital

Portfolio companies well capitalized across the board

 **Creditas**

USD 108 mln

Series G, Dec 2025

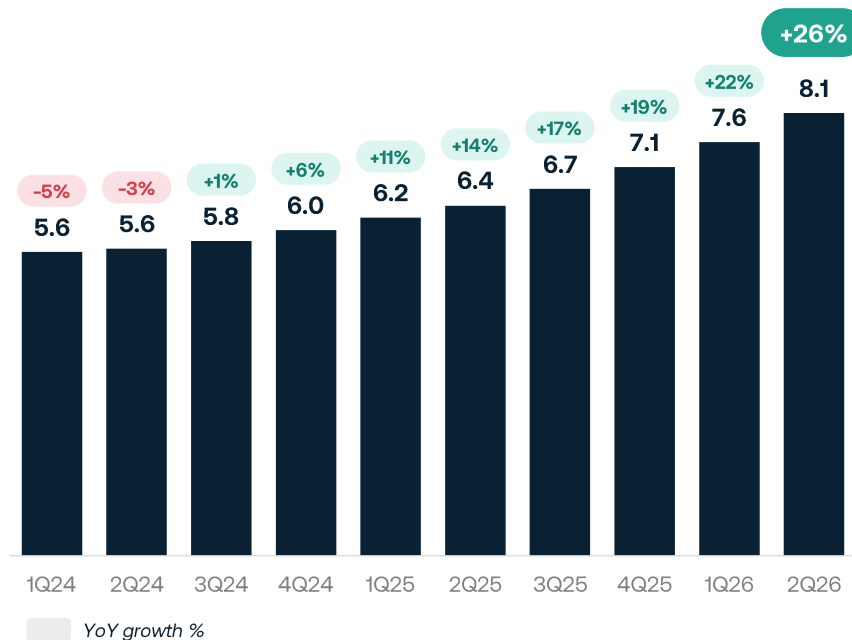
 **JUSPAY**

USD 50 mln

Series D follow-on, Jan 2026

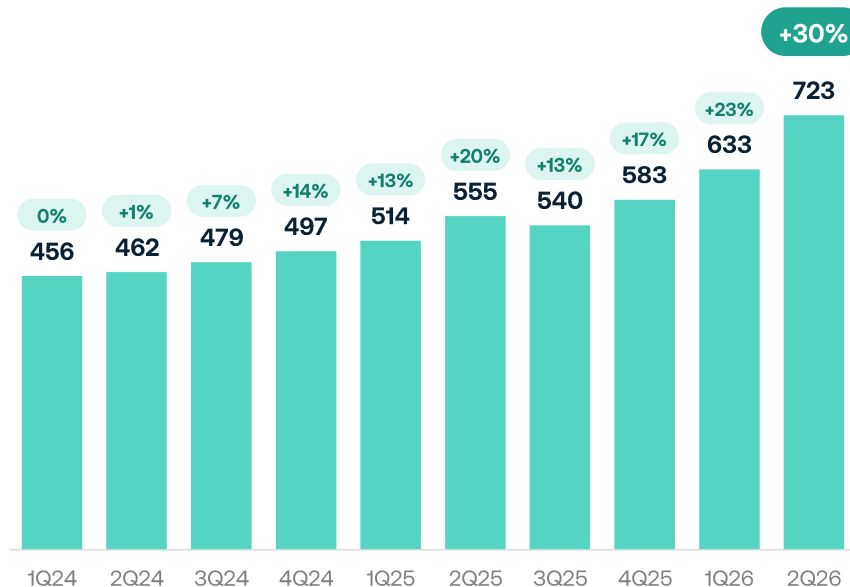
Portfolio – 9th sequential quarter of growth acceleration

BRL bln



Revenue – exceeding portfolio growth, up 30% YoY

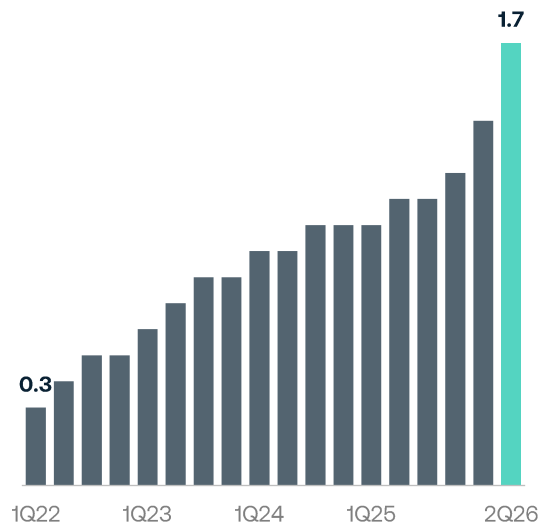
BRL mln



1 Revenue per employee at record high

Annual revenue / headcount, BRL mln

5.7x since 1Q22

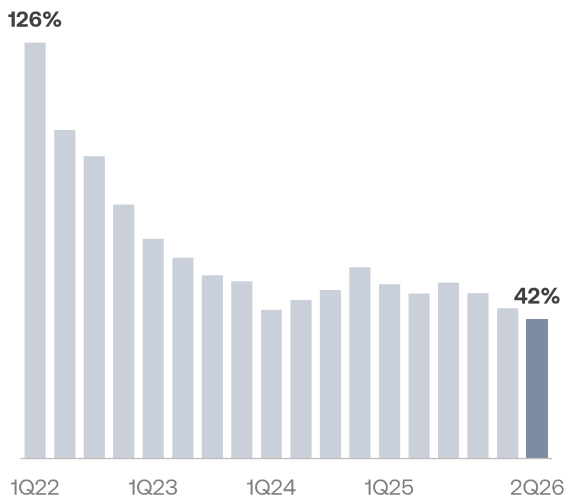


Now at c.1,500 employees vs 4k+ at 2022 peak

2 Operating leverage compounding

Costs below gross profit, % of revenue

-84pp since 1Q22

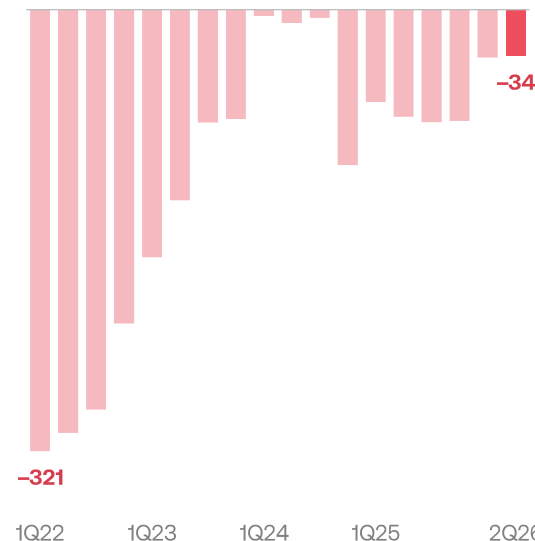


Down from 126% in 1Q22, a record low in 2Q26

3 Driving path to profitability

Operating profit, BRL mln

-R\$34 mln 2Q26

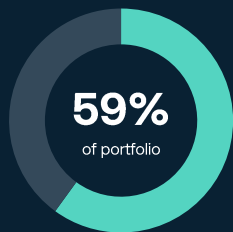


Self funding growth, not reliant on external equity capital

Brazil elections – potential macro tailwind for c.60% of our portfolio

Markets re-rating on the back of shift to the right in presidential first round

Our Brazil exposure



USD 240 mln

3Q26 NAV value, USD mln

Creditas	220.0
Solfácil	11.7
Nibo	8.4

Our largest single-country exposure

Presidential election: first round result

Share of valid votes

Runoff 25 October



► **Shift to the right:** better fiscal, market friendly, macro tailwinds

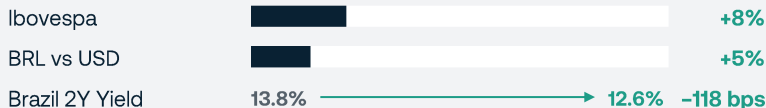
Market reaction

5th vs 2nd Oct market close

Brazilian fintech



Brazil market



Potential tailwinds for VEF

- ✓ **Lower interest rates in Brazil**
Strengthen Creditas margins, and stronger consumer credit demand
- ✓ **Stronger BRL**
Currency tailwind to USD NAV marks
- ✓ **Comps re-rating**
In particular the rate-sensitive fintech players
- ✓ **Investor appetite**
Capital flowing to the region supports fundraising and exits/liquidity opportunities

Group ARR

\$100 mln+

Profitable

At group level

UAE ARR, Aug-26

\$10 mln+

YE25 <\$1 mln

Aug-26 \$10 mln+

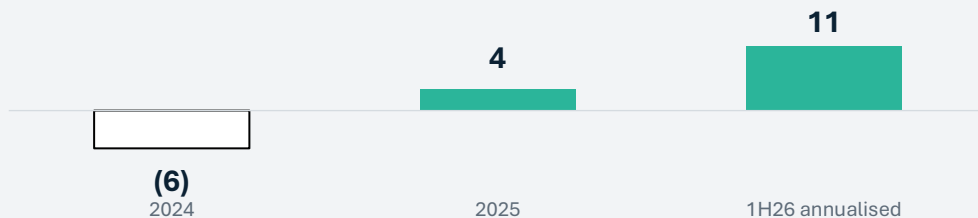
Pakistan bank, transactions via the app

85%+

Up from 0% when Abhi bought the bank in Jan-25

Pakistan bank: net profit

\$ mln - Loss-making when Abhi bought it in YE24, profitable in its first year of ownership¹



Next milestone

Listing the Pakistan bank on the PSX

PSX approved · SECP pending

Deleveraging phase essentially complete

New revolving credit facility replaces the existing bonds: cheaper, fully flexible, no bullet maturity

Illustrative pro forma debt

SEK mln

300

150

Senior unsecured bonds

Revolving credit facility¹

Framework	SEK 300 mln	SEK 150 mln
Drawdown	In full upfront	Partial upfront, then as required
Interest on drawn balance	Stibor + 650 bps	Stibor + 415 bps
Repayment	Bullet at maturity, penalty for early redemption	Flexible drawdown and repayment, no penalty
Maturity	3 years	2 years

What it means for VEF

- ✓ **Smaller total debt**
Framework now SEK 150 mln (c.USD 15 mln)
- ✓ **Lower interest rate**
Stibor + 415 bps, paid on the drawn balance only
- ✓ **Flexibility**
Draw down and repay as required, vs bonds drawn in full upfront
- ✓ **No bullet maturity**
Two-year facility with flexible repayment and no penalty
- ✓ **Focus shifts to buybacks**
With the bonds redeemed, capital allocation turns to share buybacks, given the discount to NAV

Strengthening cash & balance sheet

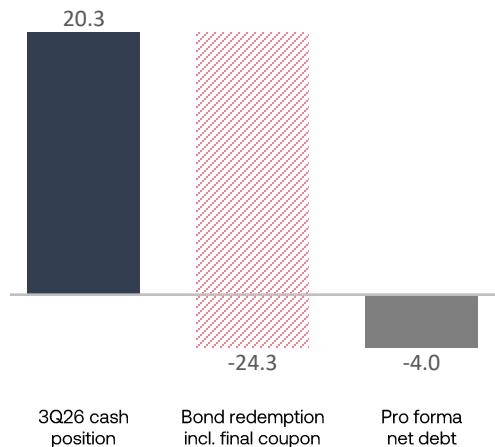
Deleveraging phase essentially complete, with USD 11.0 mln of pro forma liquidity

Pro forma net debt

USD mln¹

4.0 USD mln

Cash less bonds and final coupon²

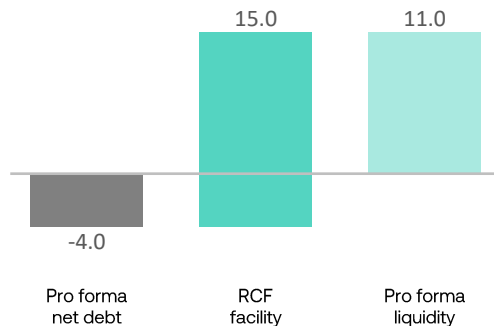


Pro forma liquidity

USD mln¹

11.0 USD mln

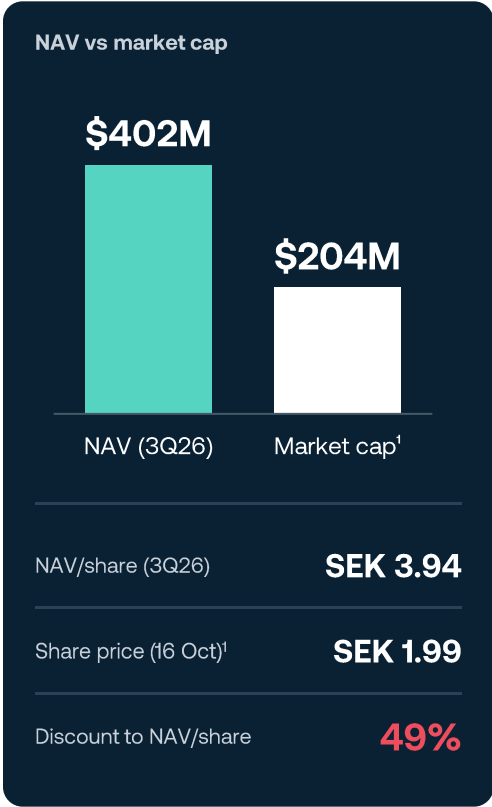
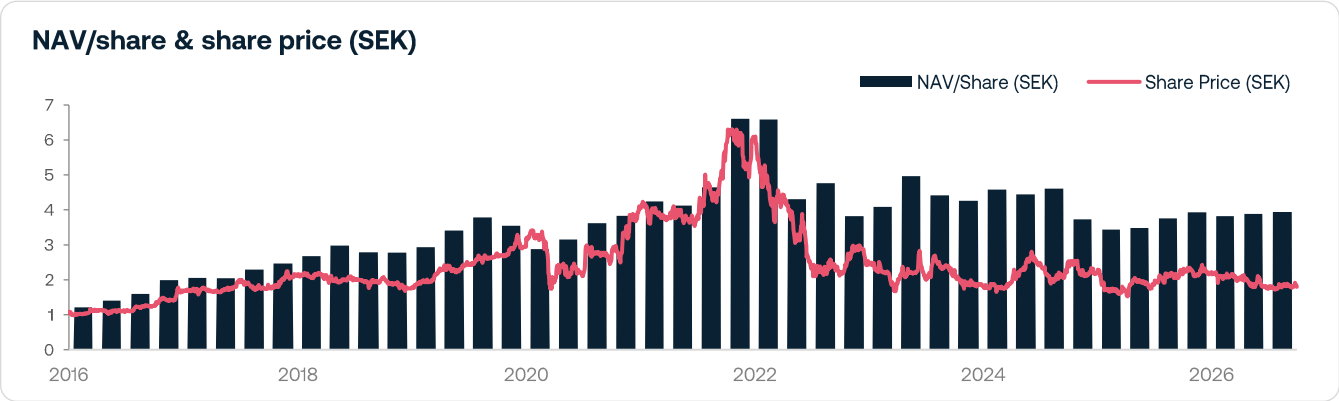
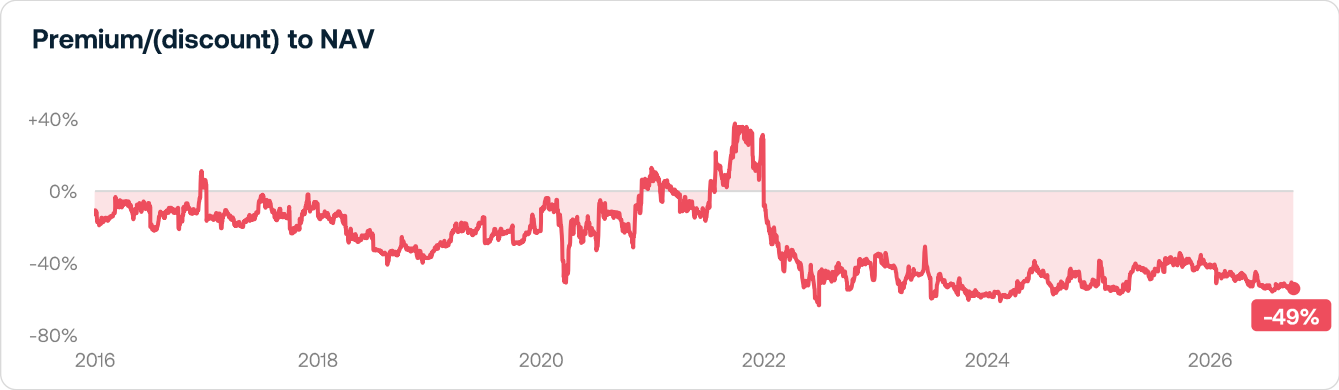
Pro forma net debt plus RCF²



Robust capital position

- USD 52 mln of gross proceeds realised over the past 24 months
- Bonds redeemed in full on 15 October
- USD 4.0 mln pro forma net debt and USD 11.0 mln pro forma liquidity

Share price, NAV per share and the premium/discount



Disciplined capital allocation – focus on buybacks and narrowing the discount

Phase 1

Strengthen the balance sheet

Largely complete



Phase 2

Capital allocation

Current focus



STEP 1

Exits

USD 52 mln

gross proceeds over the past 24 months¹

BlackBuck, Gringo and Juspay (partial), at or around NAV

STEP 2

Debt paydown

SEK 300 mln

bonds redeemed in full

Replaced by a flexible revolving credit facility

STEP 3

Share buybacks

49%

discount to NAV/share²

Narrowing the discount, with an attractive IRR for VEF

Georgia Capital, a worthy benchmark

Similar to VEF today, in 2022 Georgia Capital traded at a deep discount to NAV of c.60%

Georgia Capital today

17%

discount to NAV/share¹
from c.60% in 2022

Market cap¹ **c.GBP 1.46 bln**

Share price¹ **GBP 44.25**

NAV/share, 30-Jun-26 **GBP 50.10**

Adj. NAV/share, Oct-26³ **c.GBP 53.1**

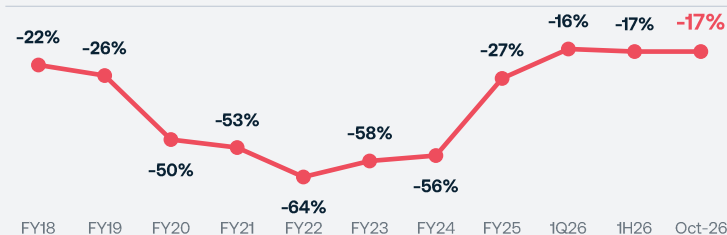
Net cash, 30-Jun-26 **GBP 110 mln**

Shares bought back² **35% of peak**

**The discount today sits
in the 10-20% window**

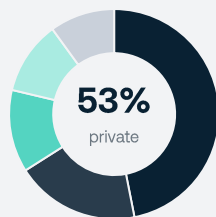
Discount to NAV over time

Year end, then 1Q26, 1H26 and latest¹



Portfolio composition, 30 June 26

GBP 1.55 bln portfolio value, Lion Finance at market value



Lion Finance Group (listed)	46.9%
Retail (pharmacy)	19.1%
Healthcare services	12.7%
Insurance	11.3%
Emerging & other	10.0%

What drove the re-rating

- ✓ **Pay down debt first**
Net debt of GBP 117 mln at YE22 became GBP 28 mln of net cash at YE25
- ✓ **Then buy back stock**
Share count fell by over a fifth; new c.GBP 286 mln programme to 2029
- ✓ **Quality performing portfolio**
NAV/share compounded at 33% a year in GEL, YE22 to YE25
- ✓ **Dividend-paying core holding**
Publicly traded Lion Finance; c.GBP 220 mln dividends received FY22-25⁴
- ✓ **Exits at or above stated value**
Beer/distribution sold at a premium to carrying value (2024)
- ✓ **Guidance given clearly, then beaten**
NCC ratio target <15% by YE25; actual 2.3%, now -2.9% at Jun-26
- ✓ **Index inclusion**
CGEO into MSCI UK Small Cap (Aug-25); Lion Finance into FTSE 100 (Mar-26)

Source: Georgia Capital results and RNS announcements FY18-1H26, Edison, NBQ, LSE. All figures in GBP, converted from GEL at National Bank of Georgia rates: period-end for NAV, net debt/cash and portfolio value, annual average for dividends. Discount at each period end vs GBP NAV/share for that period
¹Market data as at 13 October 2026; discount vs NAV/share adjusted for Lion Finance². Market cap on 33.1m shares outstanding at 30 June 2026. ³Since the 2018 demerger, as at August 2026. ⁴30 June 2026 NAV with Lion Finance Group marked to its 13 October share price (GBP 126.40 vs GBP 113.30), adjusted for the move in GBP since 30 June; excludes 3Q26 dividends, buybacks and private portfolio changes. ⁵Total dividend income received by the holding company

VEF investment case and outlook

It's all about the portfolio



Profitable – over 90% of the portfolio are self-sustaining¹. The remainder on a clear path to profitability with comfortable runway



Growing – sustainable growth is the core focus. Juspay continues to compound, whilst Creditas and Konfío are successfully reigniting growth. We expect NTM portfolio revenue and gross profit growth of c.20–30%



Raising fresh capital – Creditas and Juspay both closed fresh funding rounds in the last 12 months. We expect to see more as we move through 2026/27

Exits



We welcome our exits from BlackBuck, Gringo and Juspay (2x / partial)

We will continue to opportunistically realise some of our assets at ~NAV, a key validity proof point to the market. We are confident we can deliver more in the coming year

Discount & capital allocation



Deleveraging substantially complete – a key focus and goal achieved with exit proceeds delivered over the past 24 months

Capital allocation now shifts gears to our shares and future buybacks, narrowing the discount with an attractive IRR for VEF

VEF

Thank you

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