



The emerging market fintech investor

Results Presentation

2022

Key Events of the quarter



2Q22, a tough quarter for financial markets

Inflation and interest rates continued to rise and stock markets accelerated their sell off. Listed fintech stocks, being at the higher end of the growth/risk spectrum, felt the full brunt of this market repricing. VEF is not immune, with our share price quick to adjust, off 48% QoQ.



NAV reduction reflecting current market conditions

Reduced NAV by 40% QoQ in 2Q22.

This is a move that has no reflection on the quality of our portfolio but rather market conditions and listed comp multiples.



Optimism born out of a strong top end of portfolio and VEF positioning

Our top three holdings; Creditas, Konfio and Juspay (71% of invested portfolio) are all well funded/backed, have line of sight to break even, while growing top line c. 2x YoY in 2022. Portfolio size names like Solfácil, Gringo, Rupeek, Blackbuck, TransferGo and Abhi are all performing super well and well funded.

Creditas, Juspay, Solfácil and Rupeek all received recent top up funding at previous round valuations.

At VEF level, we sit on USD 64 mln of capital at end of 2Q22.



Creditas announces expansion of Series-F funding round and closes M&A transactions

Major positive funding round and strategic move for Creditas and thus VEF.

Welcome contradiction with our current more conservative valuation mark.



VEF shares now trading on the Nasdaq Stockholm Main Market

On June 1 VEF commenced trading on Nasdaq Stockholm main board, graduating from the Nasdaq First North Growth Market.

Positive move to increase investor awareness, attract a broader investor base and improving access to capital markets.

1H22 financial highlights

NAV

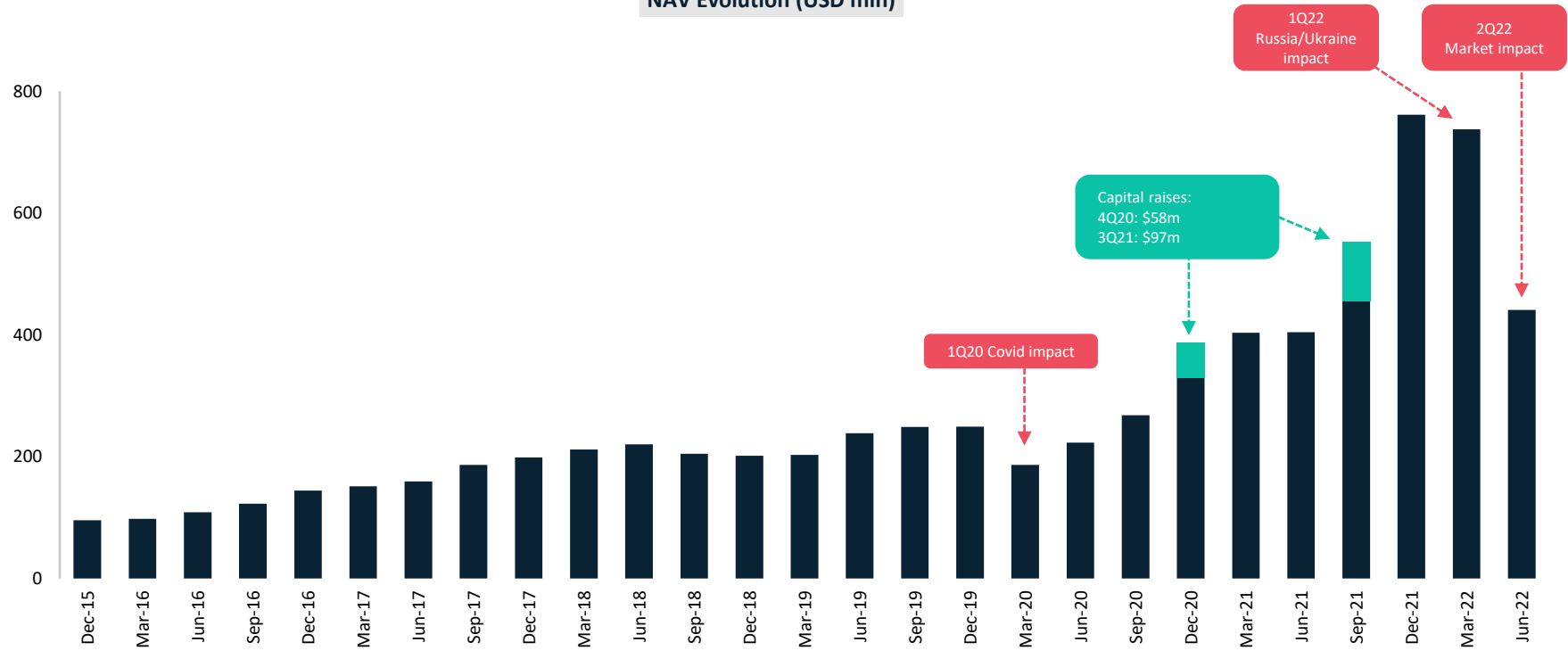
- NAV of VEF's portfolio decreased during 1H22 to USD 441.2 mln. NAV per share decreased by 42% to USD 0.42 per share during 1H22.
- In SEK, NAV decreased to SEK 4,483 mln. NAV per share decreased by 35% to SEK 4.30 per share during 1H22.
- Cash position, including liquidity investments, was USD 64.1 mln at the end of 1H22.

Financial result

- Net result for 2Q22 was USD -296.6 mln (2Q21: USD 0.5 mln). Earnings per share were USD -0.28 (2Q21: USD 0.00).
- Net result for 1H22 was USD -320.7 mln (1H21: USD 15.8 mln). Earnings per share were USD -0.31 (1H21: USD 0.02).

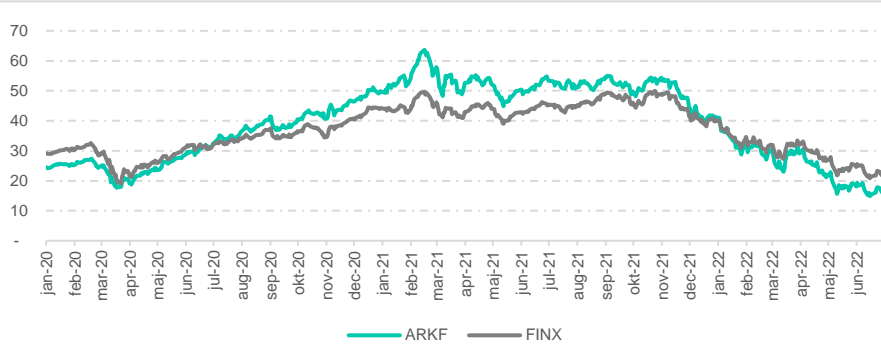
	FY19	FY20	FY21	2Q22
NAV (USD mln)	249.4	388.1	761.7	441.2
NAV (SEK mln)	2,325	3,178	6,885	4,483
NAV per share (USD)	0.38	0.47	0.73	0.42
NAV per share (SEK)	3.55	3.83	6.61	4.30
VEFAB share price (SEK)	2.94	4.04	6.05	2.32

NAV Evolution (USD mln)

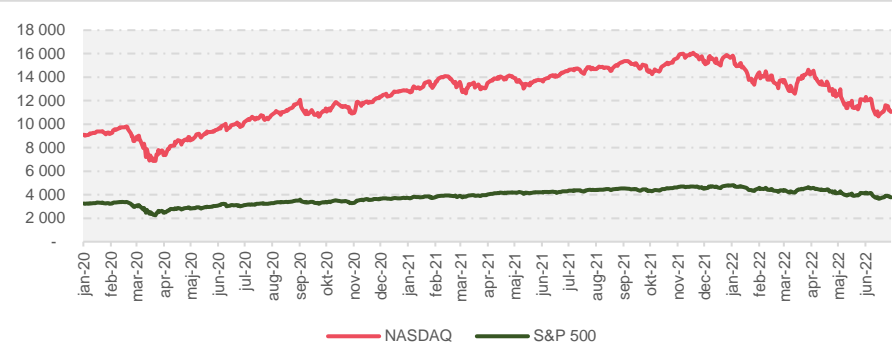


A rough quarter for markets and public fintech stocks (1/2)

Global Fintech Indices



Market Indices



ARKF

-47%

2Q 2022 return

-62%

1H 2022 return

-71%

1 year return

FINX

-33%

2Q 2022 return

-47%

1H 2022 return

-53%

1 year return

Nasdaq

-22%

2Q 2022 return

-30%

1H 2022 return

-24%

1 year return

S&P 500

-16%

2Q 2022 return

-21%

1H 2022 return

-12%

1 year return

- The global fintech indices have experienced a steep decline in valuation over the last year, primarily due to the weak performance of its top holdings being punished by an unfavorable macroeconomic outlook as central banks raise interest rates and inflation keeps increasing.
- The fintech sector saw record amounts of investment in the first quarter of 2021. ARKF and FINX, the two main global fintech indices, rose to a high of \$63.6 and \$50.0 respectively on February 2021, but now both have fallen 62% and 47% YTD.
- The fintech sector has been hit harder than any other technology sector. In comparison, the Nasdaq composite and the S&P 500 have lost 30% and 21% YTD, respectively.

A rough quarter for markets and public fintech stocks (2/2)

Fintech valuations have contracted sharply across global benchmark names

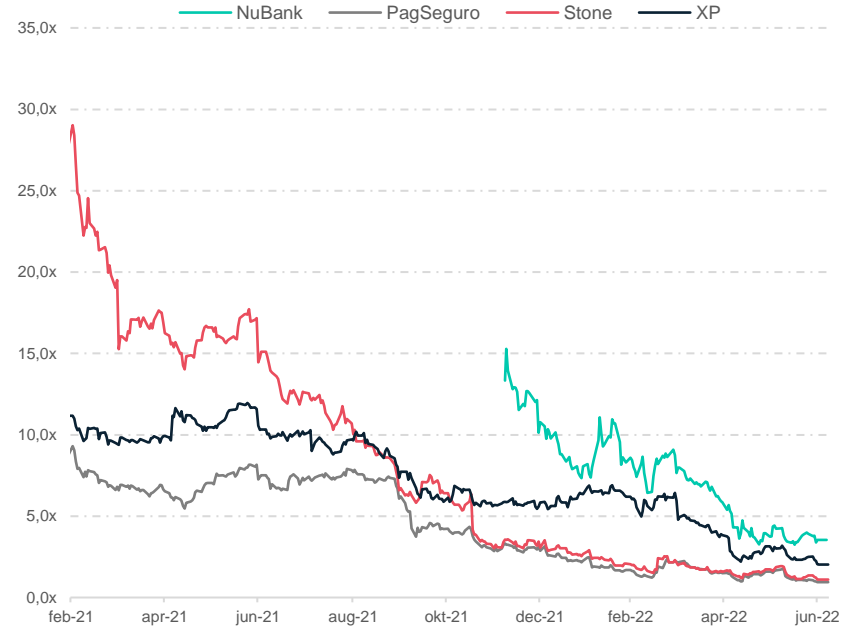
Developed Markets

Rolling EV / NTM revenue multiple



LATAM Fintech

Rolling EV / NTM revenue multiple



Evolution of our valuation marks in 2Q22

Fair value USD (thousands)	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	QoQ % change	YoY % change	2Q22 % of invested portfolio
Creditas	80,713	102,078	169,023	169,023	169,023	169,023	394,123	394,069	195,936	-50%	16%	46.0%
Konfio	28,081	40,279	48,504	60,982	75,427	135,582	135,582	135,582	61,061	-55%	-19%	14.3%
Juspay	13,000	13,000	17,372	18,714	24,703	28,701	42,420	42,420	47,471	12%	92%	11.1%
Solfácil								20,000	20,000	0%		4.7%
TransferGo	21,428	25,167	28,634	25,942	27,805	29,223	29,271	28,419	18,126	-36%	-35%	4.3%
Rupeek				7,000	7,000	7,000	13,152	13,152	13,188	0%	88%	3.1%
Gringo								12,250	12,250	0%		2.9%
BlackBuck						10,000	10,000	10,000	10,000	0%		2.3%
JUMO	7,497	8,551	9,540	13,055	16,332	18,409	18,409	18,409	9,582	-48%	-41%	2.2%
FinanZero	7,576	8,957	9,933	12,307	12,618	12,290	11,882	10,818	8,298	-23%	-34%	1.9%
Magnetis	6,616	7,695	8,330	8,922	10,526	10,526	10,526	10,526	8,200	-22%	-22%	1.9%
Abhi					900	900	1,350	1,350	7,585	462%	743%	1.8%
Finja	2,457	4,181	6,748	6,748	7,352	7,352	7,352	7,352	7,352	0%	0%	1.7%
Nibo	11,290	13,066	13,610	13,152	13,377	11,916	12,560	10,377	6,676	-36%	-50%	1.6%
minu				450	450	450	450	450	362	-20%	-20%	0.1%
REVO	10,222	11,585	11,083	13,145	15,651	13,843	13,235	0	0	0%	-100%	0.0%
Total portfolio companies (incl. exits)	203,026	248,236	333,952	359,234	385,913	456,472	700,311	715,175	426,435			100.0%

Valuation approach and key take-aways (1/2)

8 of our holdings are valued on a model basis (inc. calibration) / 8 on last transaction.

In 2Q22, we resurrect the calibration valuation methodology for a number of our portfolio companies.

“The calibration methodology helps us adjust valuations of companies with funding rounds within the last twelve months, to an environment where markets and comps have seen dramatic correction.”

Creditas and Konfio:

- 2 largest and benchmark holdings, have the biggest impact on 2Q22 NAV. Depth of the move is directly a function of public market peer group sell down.
- Median peer group NTM forward revenue multiples for both companies traded down ~50% QoQ.

Juspay

Of the companies we continue to mark at last investment round, Juspay is the largest in terms of portfolio size at VEF (11%). Juspay raised an additional USD 18 mln in 2Q22 at last round valuation. The implied multiple at this valuation represents a discount to key payment peers, Adyen and D-Local, while possessing a lot of strategic value and growing faster.

Solfácil and **Rupeek** (4.2% and 2.8% of portfolio), as well as **Juspay**, all saw recent size top up investments at previous round valuations during 2Q22.

Terms

We have liquidation preferences and anti dilution terms for the majority of our investments, but do not take them into account in our valuation marks.

Bottom Line

We believe we have a conservative approach to valuation and stand behind our NAV.

Valuation approach and key take-aways (2/2)

Key comments and caveats for our many stakeholders and partners:

- We are not a price setter or market-maker for our portfolio companies.
- Our companies consistently raise fresh capital and exit at valuations different to our marks (generally above, ie izyico and Creditas).
- Each company story, performance, valuation mark (current and historic) is unique, so direct comparisons of quarterly moves are not applicable.
- We are bound by valuation rules we work by as a listed investment company, and we like to think we are conservatively biased when incorporating them.
- As a house, we dislike overly focusing on short term valuation multiples for our holdings, as we look to invest and base our exit assumptions on through-cycle 5-year average valuation multiples. Indeed we may look to put capital to work in our companies at valuations above our short-term valuation marks.

Top 3 holdings – 71% of invested portfolio in a very strong place

Creditas, Konfio and Juspay

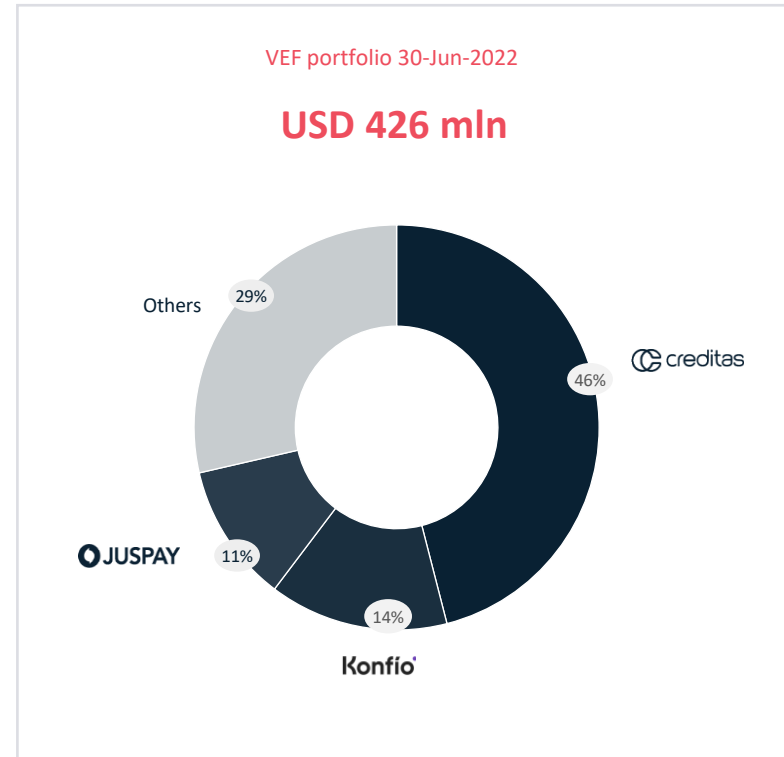
Top 3 portfolio holdings define our near-term success as an investment company

We have a high degree of confidence in the positioning, growth and future path for all

Three key fundamental targets for all close to being achieved - golden trilogy:

1. Well funded
2. Clear forecast path to break even
3. Growing top line 2x in 2022

Downside covered, strong growth and exit plans more predictable and clearer



Summary Points of Note:

USD 50 mln extension to its USD 260 mln Series-F financing round

Andbank, global private bank joins the cap table.

Creditas is acquiring the banking license of Andbank (Brasil) as part of the transaction.

A bank licence broadens and deepens Creditas funding options, inclusive of deposits.

Raising a convertible note for an additional USD 150 mln to pursue selective strategic opportunities and continue expanding its ecosystem.

Migration from Brazilian GAAP to IFRS accounting underway – will publish 2Q22 soon. Key for path to IPO.

Management shared that revenues for 1H22 were R\$ 820 mln, 3.2x growth vs. 1H21.

Bottom Line

Creditas has the capital and machine to deliver triple digit YoY revenue growth, has depth and diversity of funding resources through cycle, with a clear funded growth path to break even.

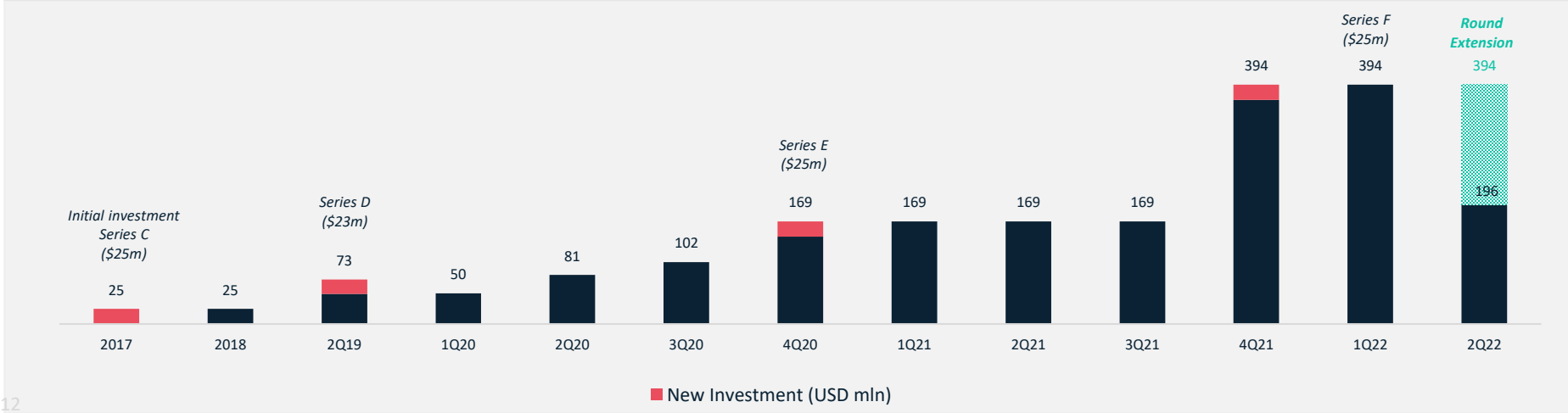
We welcome the contradiction between our conservative approach to setting Creditas valuation mark in the quarter, versus the reality of valuation at which this fresh capital has come into the company.

Creditas, strong M&A track record and value creation history



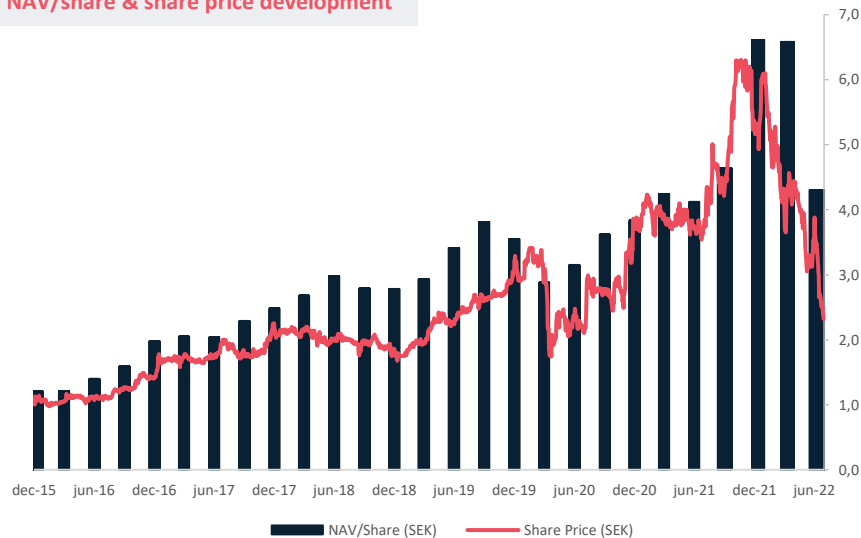
4Q20			1H21		3Q21			4Q21	2Q22
VEF raises \$61m in share placement	Creditas \$255m Series E at \$1.75b valuation VEF invests \$25m	VEF share price and NAV reach record highs	Creditas acquires Bcredi	Creditas invests in Voltz,; a Brazilian electric motorcycle startup.	Creditas acquires Minuto Seguros, a Brazilian digital insurance platform, strengthening its car platform	Creditas acquires Volanty, a used car platform; growing 2x pa and broadening asset focused ecosystem on path to IPO.	Creditas partners with NuBank, world's largest neobank. Creditas will offer its products to Nubank customers in Brazil.	Creditas \$260m Series F at \$4.8b post-money valuation VEF invests \$25m	Creditas acquire Andbanks banking license. Expand Series F round with \$50m at \$4.8b valuation.
VEF NAV	\$388m		\$404m		\$554m			\$762m	\$441m

Evolution of VEF's stake valuation in Creditas



Share price, NAV/share and the premium/discount

NAV/share & share price development



Premium/(Discount) to NAV



Key figures

\$441M

NAV
(2Q22)

\$230M

Market cap
(30-June-22)

SEK 4.30

NAV/share
(2Q22)

SEK 2.32

Share price
(30-June-22)

Nasdaq main board listing and strong through cycle shareholder base

VEF shares commenced trading on Nasdaq Stockholm Main Market, Mid Cap-segment, on June 1.

Important step in our journey and expected to:

- Further increase awareness of VEF
- Attract a broader investor base
- Improving access to capital



Owner	Shares	Holding %
Ruane, Cunniff & Goldfarb	217,718,740	20.9%
Libra Fund	120,685,142	11.6%
Fidelity Investments (FMR)	95,139,868	9.1%
Swedbank Robur Funds	92,102,205	8.8%
Wasatch Advisors Inc	83,295,964	8.0%
Wellington Management	49,585,580	4.8%
Fidelity International (FIL)	26,436,938	2.5%
Robeco	20,000,000	1.9%
Avanza Pension	15,396,454	1.5%
GADD & Cie S.A.	12,743,980	1.2%
Atlant Funds	12,150,000	1.2%
Commonwealth of Pennsylvania	12,049,140	1.2%
Top 12 Institutional holders	767,571,271	73.6%
Others	274,718,707	26.4%
Total shares	1,042,289,978	100.0%

VEF investment case and outlook



Market pain taken – we stand behind our NAV

We are confident that our NAV reflects the current market reality.



Top 3 holdings in a very strong place – Creditas, Konfío and Juspay

At this point in the cycle we target and are close to achieving everything we want from our core holdings - deliver triple digit % YoY revenue growth, with a clear funded growth path to break even while working off a market linked valuation mark.



Next generation portfolio names starting to shine

We love having a cohort of well funded portfolio names coming through delivering fast growth into size TAMs – we would look to Rupeek and Blackbuck in India, Gringo and Solfácil in Brazil, TransferGo in East Europe and Abhi in Pakistan amongst next generation VEF champions in the making.



Strong cash cushion at VEF level

We sit on USD 64 mln at VEF as at end of 2Q22. We have budgeted for any portfolio needs and see ourselves as well positioned to see out the current market volatility with an ability to defend, and also proactively invest in opportunities as they arise.



Pipeline keeps bubbling over

We keep working the pipeline, inclusive of trips to Brazil and India and a first to Indonesia over the quarter. The public market pain continues to have ripple effects into the private side, with great opportunities to deploy capital appearing on the horizon.



In this for the long term

We stay sane and manage our way through this point in the cycle, in the clear knowledge we have the machine and portfolio to create a lot of value for all our stakeholders on the other side

Appendix


2Q22 income statement

Expressed in USD thousands	Note	1H 2022	1H 2021	2Q 2022	2Q 2021
Result from financial assets at fair value through profit or loss	4	-317,305	19,533	-295,584	3,229
Dividend and coupon income		195	194	98	97
Other income		164	-	0	-
Administrative and operating expenses		-4,496	-3,818	-2,004	-2,902
Employee incentive programs	7	-205	-198	-99	-69
Operating result		-321,647	15,711	-297,589	355
Financial income and expenses					
Interest income		-	63	-	63
Interest expense		-694	-	-688	-
Currency exchange gains/losses, net		1,660	-9	1,720	133
Net financial items		966	54	1,032	133
Result before tax		-320,681	15,765	-296,557	488
Taxation		-1	-14	-	-8
Net result for the period		-320,682	15,751	-296,557	480
Earnings per share, USD		-0.31	0.02	-0.28	0.00
Diluted earnings per share, USD		-0.30	0.02	-0.28	0.00

2Q22 balance sheet

Expressed in USD thousands	Note	Jun 30, 2022	Dec 31, 2021
NON-CURRENT ASSETS			
Tangible non-current assets			
Property, plant and equipment		26	102
Total tangible non-current assets		26	102
Financial non-current assets			
Financial assets at fair value through profit or loss	4		
Equity financial assets		426,087	700,311
Liquid financial assets		48,348	50,642
Other financial assets		23	27
Total financial non-current assets		474,458	750,980
CURRENT ASSETS			
Tax receivables		58	109
Other current receivables		514	387
Prepaid expenses and accrued income		108	138
Cash and cash equivalents		15,759	11,131
Total current assets		16,439	11,765
TOTAL ASSETS		490,923	762,847
SHAREHOLDERS' EQUITY (including net result for the financial period)		441,218	761,728
NON-CURRENT LIABILITIES			
Long-term debts	6	47,862	–
Total non-current liabilities		47,862	–
CURRENT LIABILITIES			
Accounts payable		249	138
Tax liabilities		19	51
Other current liabilities		113	534
Accrued expenses		1,462	396
Total current liabilities		1,843	1,119
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		490,923	762,847

VEF portfolio summary

Company	Country	Segment	Investment date	Ownership %	Invested amount (USD mln)	2Q22 fair value (USD mln)
 creditas	Brazil	Asset focused ecosystem	Dec-17	8.9%	98.4	195.9
 Konfio	Mexico	Diversified FS for Mexican SMEs	Jun-18	10.3%	56.5	61.1
 JUSPAY	India	Mobile payments platform	Apr-20	10.2%	21.1	47.5
 SOLFACIL	Brazil	Solar energy financing platform	Mar-22	2.6%	20.0	20.0
 transferGo	Emerging Europe	Cross-border remittances	Jun-16	12.3%	13.9	18.1
 Rupeek	India	Secured lending platform	Mar-21	2.0%	12.0	13.2
 GRINGO	Brazil	Super-app for drivers	Feb-22	10.2%	12.2	12.2
 BLACKBUCK	India	Online trucking platform	Jul-21	1.0%	10.0	10.0
 JUMO	Africa	Mobile money marketplace	Oct-15	4.6%	14.6	9.6
 FinanZero	Brazil	Consumer credit marketplace	Mar-16	19.0%	5.2	8.3
 magnotis	Brazil	Digital investments	Sep-17	17.1%	6.7	8.2
 abhi	Pakistan	Salary on demand	Jun-21	11.5%	1.8	7.6
 FINJA	Pakistan	Digital lending & payments	Jul-16	22.0%	2.9	7.4
 nibo	Brazil	Accounting SaaS provider for SMEs & accountants	Apr-17	20.1%	6.5	6.7
 minu	Mexico	Salary on demand	Mar-21	1.2%	0.5	0.4
 pebc+	Russia	Payments & consumer credit	Sep-15	23.0%	6.7	0.0
 VEF						USD 426.1 mln <i>(excl. cash and liquid assets)</i>

Portfolio NAV distribution by geography – excl. cash

