

Results Presentation

1Q24

The emerging market fintech investor

Key events of the quarter



1Q24 NAV: Strong trends below QoQ print

NAV ended the quarter at USD 447.6 mln, up 1% QoQ, 9% YoY. NAV is now +17% from its 4Q22 lows. QoQ NAV performance disguised strong prints from Creditas (+14% QoQ – performance/multiples) and TransferGo (+36% QoQ – funding up-round). Main headwind was methodology driven, as we moved to a blended multiple valuation approach for another 4 of our top holdings, effectively shifting to multiples further down P&L, in line with company level maturity.

Creditas: Confident to deliver profitable growth in 2024



Creditas released headline Q4/FY23 IFRS results. Key take-aways were 4Q23 gross profit margin back to through cycle target range of 40–45%, which helped Creditas achieve operational break-even. Management is confident they can re-accelerate loan growth and continue expansion of gross profit and profitable growth throughout 2024 becomes the achievable target.

Management is back communicating its IPO intentions, most recently on Bloomberg and at investor events.

TransferGo: Secures funding up-round

TransferGo raised USD 10 mln of fresh capital from Taiwania. The raise was priced above our most recent mark to model valuation. The raise follows Gringo's recent funding up-round and part of a broader funding market trend. 13% of our portfolio is now valued off latest transaction, up from low single digit as recent as 4Q23.

Portfolio: Well placed with better risk/reward versus last cycle

Very happy with the top end of our portfolio, delivery/outlook as we ease into 2024. Portfolio revenue growth outlook NTM, c. 30%, but c. 65% NAV weighted gross profit growth.

Companies representing 95% of NAV, now at, or capable of getting to break even with existing capital.



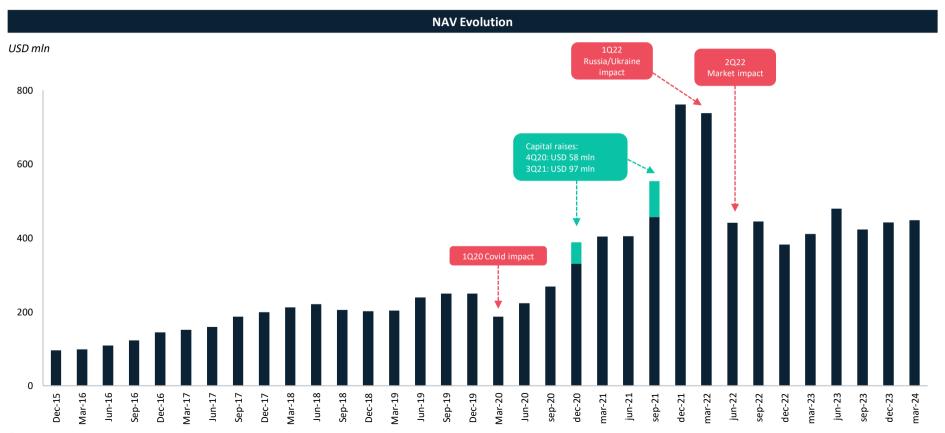
Macro: Key Interest rates in Emerging Markets continue to trend lower

2 of VEF's core markets have begun easing rates. Mexico first base rate cut in 1Q24 and Brazil recently executing its 6th cut from 2H23 peak.

1Q24 financial highlights

NAV	Financial result
 NAV of VEF's portfolio as at 1Q24 increased to USD 447.6 mln. NAV per share has increased by 1% to USD 0.43 per share during the quarter. In SEK, NAV equals 4,772 mln. NAV per share has increased by 7% to SEK 4.58 per share during the quarter. 	• Net result for 1Q24 was USD 5.3 mln (1Q23: USD 28.4 mln). Earnings per share were USD 0.01 (1Q23: USD 0.03).
 Cash position, including liquidity investments, was USD 17.9 mln at the end of 1Q24. 	

	FY21	FY22	FY23	1Q24
NAV (USD mln)	761.7	381.8	442.2	447.6
NAV (SEK mln)	6,885	3,981	4,441	4,772
NAV per share (USD)	0.73	0.37	0.42	0.43
NAV per share (SEK)	6.61	3.82	4.26	4.58
VEFAB share price (SEK)	6.05	2.45	1.84	1.92



Strong start to the year, with indices up c. 10% across the board YTD



Continued resilience in economic data is supporting optimism for lower rates, with big-tech extending AI-fueled momentum. Markets closed a strong first quarter, with key indices we track all up c. 10% YTD. All performance figures in USD.

	Global Fintech Indexes		Market Indexes				
ARKF	+93% 2023 return	+10% 1Q 2024 return	Nasdaq	+43% 2023 return	+9% 1Q 2024 return		
FINX	+33% 2023 return	+9% 1Q 2024 return	S&P 500	+24% 2023 return	+10% 1Q 2024 return		

Developed Markets

Rolling EV / NTM revenue multiple



LATAM Fintech

Rolling EV / NTM revenue multiple

xNTM Revenue

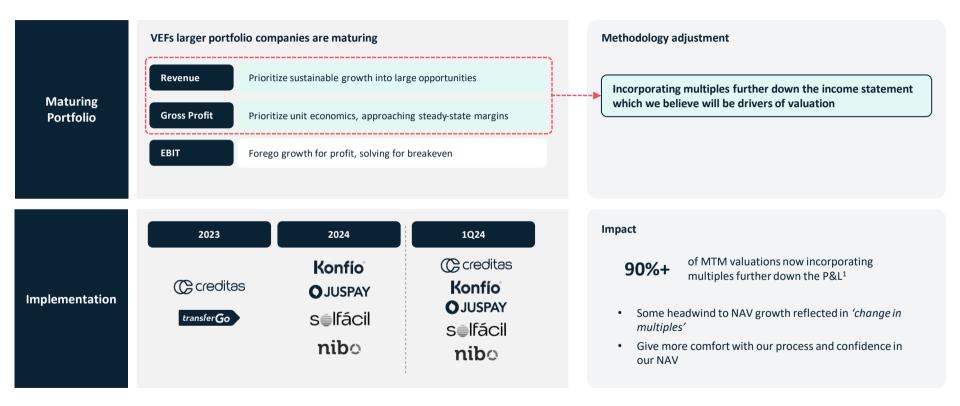


Fair value USD (mln)	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	QoQ % change	YoY % change	1Q24 % of holdings
(C) creditas	394.1	195.9	211.3	193.1	198.7	212.9	183.5	188.8	215.5	14.1%	8.5%	46.2%
Konfío	135.6	61.1	61.1	40.1	48.9	85.6	79.8	95.3	75.5	-20.8%	54.4%	16.2%
O JUSPAY	42.4	47.5	47.5	47.5	62.8	74.9	66.5	74.1	72.5	-2.0%	15.5%	15.6%
transferGo	28.4	18.1	16.9	16.3	16.2	21.8	30.9	27.0	36.6	35.7%	126.7%	7.9%
GRINGO	12.2	12.2	12.2	12.2	20.6	18.8	17.3	17.3	17.3	0.0%	-16.0%	3.7%
s⊜lfácil	20.0	20.0	20.0	20.0	20.0	20.0	11.6	15.6	15.4	-1.4%	-22.9%	3.3%
nibo	10.4	6.7	6.7	6.8	9.5	10.2	11.2	12.7	12.1	-4.5%	27.9%	2.6%
Rupeek	13.2	13.2	15.2	15.2	8.6	7.7	7.7	7.7	6.1	-21.2%	-28.8%	1.3%
Other ¹	30.0	33.6	26.5	24.5	25.0	26.4	23.4	21.4	15.3	N/A ²	N/A ²	3.3%
Total portfolio companies (incl. exits)	686.2	408.3	417.5	375.8	410.3	478.2	432.1	460.0	466.5	1.4%	13.7%	100.0%

¹Includes all companies individually valued at less than 1% of the total portfolio and portfolio company valuations that cannot be disclosed due to regulatory restrictions 6

²Not comparable across time periods due to companies moving in and out of the group

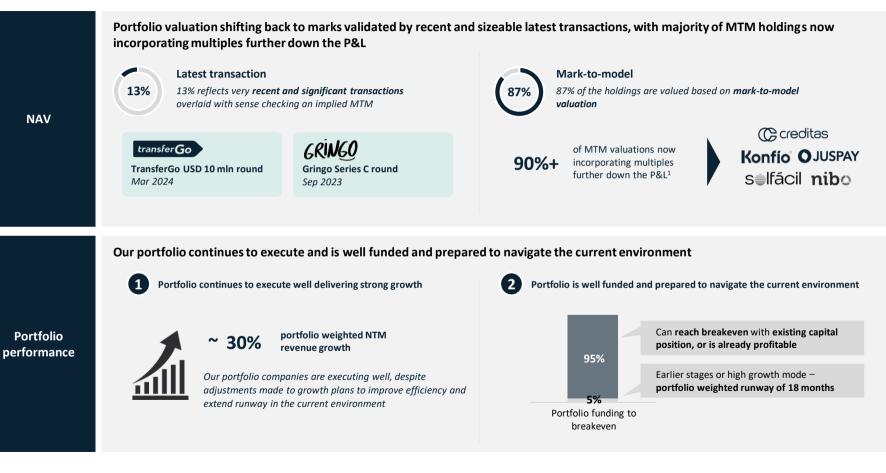
MTM valuation methodology evolution



Valuation approach and key take-aways

Company	1Q fair value (USD mln)	Change QoQ (USD mln)	Valuation methodology	Multiple	Comments / Last transaction details	Portfolio valuation
(C) creditas	215.5	+26.7	МТМ	Rev + GP	-	 Total USD NAV ended the quarter at USD 447.6 mln, up +1.2% / USD 5.4 mln QoQ
Konfío	75.5	-19.8	МТМ	Rev + GP	-	 The main drivers of NAV evolution in the quarter were Creditas (+USD 26.7 mln) and TransferGo (+USD 9.6 mln) predominantly offset by the decline in Konfio (-USD 19.8 ml)
O JUSPAY	72.5	-1.5	МТМ	Rev + GP	-	 Of our 14 portfolio companies (excluding Revo), at 1Q24, 4 are valued based on the last transaction and the remaining 10 are mark-to-model
transfer Go	36.6	+9.6	Latest trx	-	USD 10 mln funding round closed Mar-24	
GRINGO	17.3	-	Latest trx	-	Series C funding round closed Aug-23	Breakdown of holdings valuation methodologies % based on USD NAV contribution, as at 1Q24
s⊜lfácil	15.4	-0.2	МТМ	Rev + GP	-	Latest trx 13%
nibo	12.1	-0.6	МТМ	Rev + GP	-	
Rupeek	6.1	-1.6	Latest trx	-	USD 6 mln funding round closed Mar-24	МТМ
Other ¹	15.3	-6.1	Various	-	-	87%

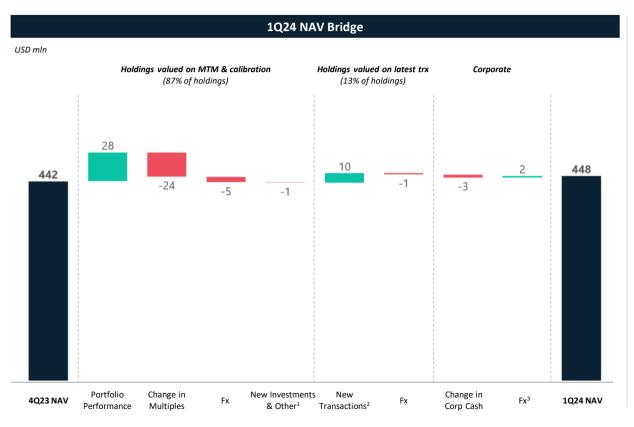
Key NAV and portfolio performance metrics 1Q24



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1Q24 NAV Evolution

Evolution in NAV primarily driven by a combination of portfolio performance and new transaction valuations, largely offset by the impact of transitioning to multiples further down the P&L for portfolio companies approaching profitability and reaching steady-state margins



Key takeaways

- Total USD NAV ended the quarter at USD 447.6 mln, up USD 5.4 mln / 1.2% QoQ
- C. 90% of the holdings valuation is tied directly to public market trading which accounted for the majority of 1Q24 NAV evolution, within which:
- Underlying portfolio performance remains robust, delivering positive NAV contribution
- Change in multiples largely reflects impact of transitioning to multiples further down the P&L for portfolio companies approaching profitability and reaching steady-state margins
- Fx attributable to the depreciation of the BRL in the quarter, partially offset by strength in MXN
- Other relates to dilution and aggregate changes in net cash positions of portfolio companies
- New transactions reflects the latest funding round at TransferGo at a valuation above our previous mark
- Change in corporate cash a function of ongoing opex and coupon payments
- Fx gains attributable to the net effect of SEK depreciation driving translation effects on our sustainability bond and SEK liquidity balances

⁴Includes new investments made during the quarter, changes in net cash/debt position at portfolio companies and any accretion/dilution of our position ²Includes new investments made during the quarter, changes to valuation based on latest transactions and any accretion/dilution of our position

10 ³Relates to the translation impact of our SEK 400 mln sustainability bond outstanding

Creditas: moderated growth, accelerating a path to profitability in 2023

4Q23 update – operational breakeven in Dec-23

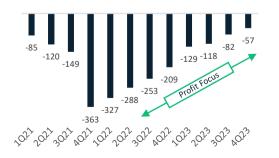
C creditas **VEF**





Net Income

BRL mln



Summary overview

Strong delivery - achieving operational breakeven in Dec-23

- **Robust top-line growth:** 4Q23 revenues reached BRL 474.9 mln, up 9% YoY whilst full year 2023 delivered +25% YoY. Portfolio evolution remains modest given continued focus on profitability
- Focus on portfolio repricing and credit quality: new originations now pricing at 62% vs 32% in Sep-21. Pre-fixed portfolio now re-priced to a blended yield of 48%, up 16 p.p. from 2021 trough
- Increase gross profit: margins bottomed at 12.1% in 2Q22, already recovered to 41.3%. Gross profit for the quarter was BRL 196.0 mln, +171% YoY. Expect trend to continue and regain 40-45% steady state gross profit margins through repricing, growing portfolio, stabilized cost of funding and lower IFRS provision impacts
- Disciplined cost base: significant reduction in CAC to lowest ever levels (driven by increased automation and returning/repeating users) and rationalized overheads
- Achieved breakeven: reduced net losses from BRL 363 mln in 4Q21 to just BRL 56.7 mln in 4Q23 and achieved operational breakeven in Dec-23
- Well positioned for profitable growth: foundations in place to take advantage of new cycle with attractive tailwinds to deliver profitable growth

Well capitalized, opening new funding avenues

- Completed 2 transactions to strengthen its capital structure:
 - 1. Closed **USD 75 mln equity convertible note** with broad based support across existing shareholders
 - 2. Raised first international bond: **first closing of international senior bond at USD 40 mln** despite very difficult market

Well Positioned for profitable growth in 2024



Financial results

Creditas P&L (IFRS)

BRL mln	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	4Q23
Portfolio under management	95.1	255.7	679.4	1,246.3	3,717.1	5,741.1	5,632.7	5,632.7
New origination	54.3	205.2	532.2	904.0	2,979.1	3,629.6	2,277.9	550.3
Revenues	23.7	68.6	126.3	251.7	832.6	1,555.5	1,948.4	474.9
Gross profit	20.7	42.9	79.8	132.4	255.6	218.4	638.6	196.0
Net income	(2.1)	(47.0)	(210.9)	(255.1)	(715.7)	(1,076.7)	(384.9)	(56.7)

Net Income



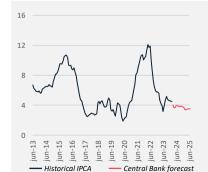


Brazilian Central Bank Rate



Brazilian Inflation

IPCA (CPI), YoY%



Path to profitability & future outlook

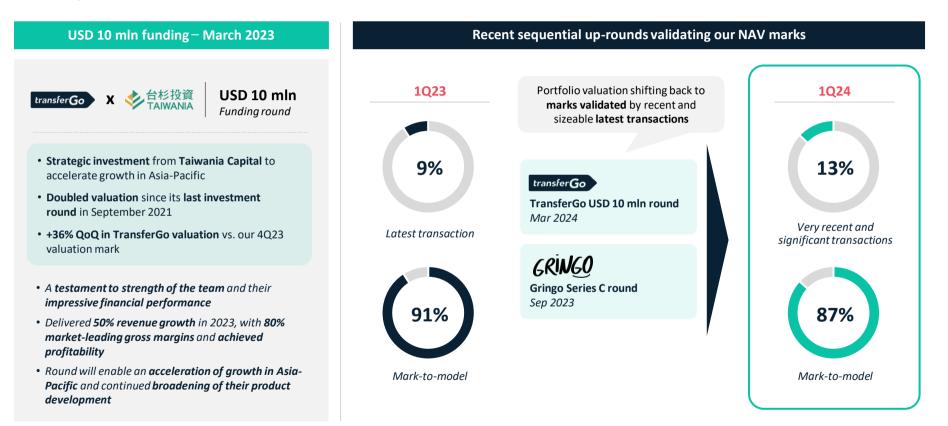
With peak inflation and interest rates behind us, Creditas has delivered operational breakeven in Dec-23 with a clear path to driving profitability:

- Accelerating origination growth
- Continue expanding gross profit / operational margin
 - Reduction of SELIC: 6x 50bps thus far, with more expected through rest of 2024
 - Continued portfolio repricing
 - Lower impact of frontloading IFRS provisions
- Falling CAC
- Operational leverage as they continue growing the revenue base to absorb a much more efficient overhead

TransferGo announces USD 10 mln funding round

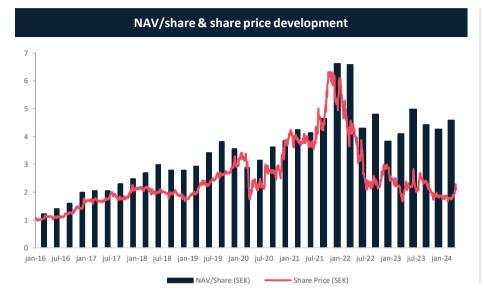
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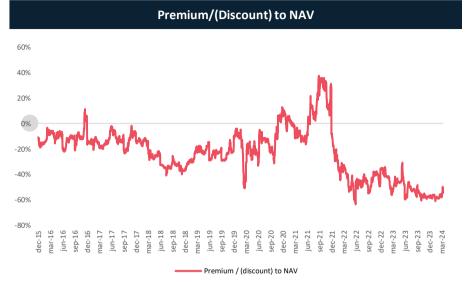
Following Gringo's recent Series C, 2 out of our top 5 holdings have now closed recent up-rounds, with our portfolio valuation starting to shift back to marks validated by recent and sizeable latest transactions



Share price, NAV/share and the premium/discount









14 ¹Market data as at 12 April 2024

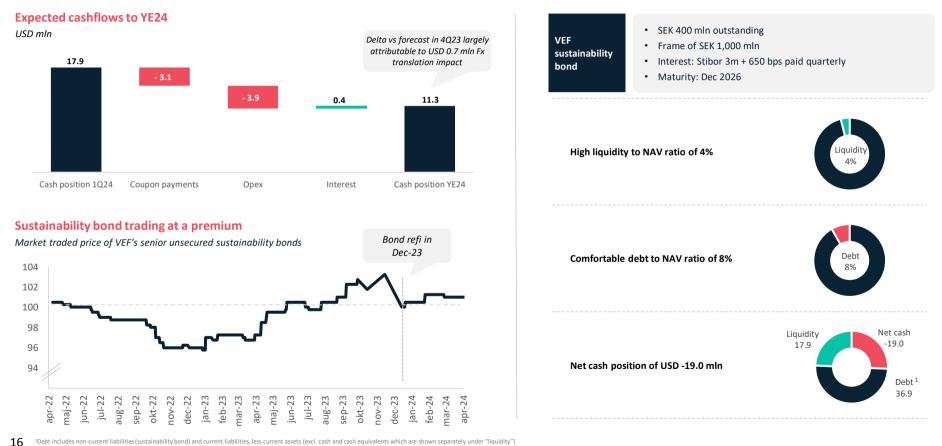
Closing the discount to NAV

The discount to NAV averaged 58% through 1Q24. We have several ongoing initiatives aimed at addressing the discount:

VEF initiative	Details	Anticipated effects
IR/PR combined strategy	 Marketing via digital channels: To a global audience via various media channels Large portfolio companies out marketing: Actively engaging with investors at industry events Jefferies initiation: New coverage of VEF by Jefferies, a global investment bank Swedish investors in focus: Engaging with both retail/institutional & equity/bond investors VEF-authored research: Recently published research on VEF breakout star, Gringo 	 Increase breadth and depth of our investor base Showcase our best portfolio companies
Increased transparency	 Evolution of portfolio valuation to reflect more mature portfolio companies Expected NTM growth of our total portfolio Medium term portfolio cash needs Creditas IFRS quarterly disclosure 	 Demonstrate strength of underlying portfolio growth Estimate investable cash position Prepare Creditas for medium term IPO
Investment performance	• NAV growth: c. 30% portfolio weighted NTM revenue growth	 NAV growth to demonstrate we are long portfolio of quality names
Balance sheet strengthening	• Balance sheet strengthening: Top priority in 2024 is to strengthen our balance sheet. Exits are a high priority. We feel better today than 3 or 6 months ago about exit prospects.	 Lower our traded discount to NAV and get back on the front foot investing

Capital position – comfort with controllables

Solid cash position to cover coupon payments and opex



VEF investment case and outlook



NAV tailwinds in place

2023 16% growth in NAV (USD 60.4 mln) benefitting from strong macro and market level performance. At a portfolio level, growth remains robust. forecasts have bottomed out – in many cases we are starting to revise up estimates again.



Optimistic about our portfolio

Creditas and Konfío – refocused and well capitalised, both well placed into macro and market recovery. Juspay – classic structural growth play on Indian payments – a key engine of medium-term NAV growth. A number of exciting names coming through in the portfolio – Gringo, Solfácil, BlackBuck, TransferGo and Abhi towards the top of that list.



Portfolio weighted towards "healthy" emerging markets

90%+ of the portfolio is focused on Brazil (interest rate falling and macro cycle turning), India (strong structural growth) and Mexico (US nearshoring beneficiary), a strong backdrop for portfolio performance in 2024.



Quality, maturity and balance in portfolio

Our portfolio is maturing and is more robust than 18 months ago. A better risk/reward balance is showcased by the majority of our companies being profitable or cash flow positive, or on a clear path to that destination.

Venture industry continues to show signs of recovery:

We see increased activity in investing across stages, new fund launches and most importantly exits (M&A, IPO and secondary sales) occurring again. All positive topdown trends that provide a growing tailwind for the industry and VEF within it.

Balance sheet and traded discount are strategic priorities for 2024

Top priority in 2024 is to strengthen our balance sheet. Exits are a priority and we are confident we can deliver in 2024. Our goal is to lower our traded discount to NAV and get back on the front foot investing, as we feel increasingly good about pipeline in this fresh cycle.

Appendix

1Q24 income statement

KUSD	Note	10 2024	10 2023		
Result from financial assets at fair value through profit or loss	Result from financial assets at fair value through profit or loss				
Administrative and operating expenses		-1,678	-2,420		
Operating result		4,828	29,868		
Financial income and expenses					
Interest income		157	5		
Interest expense		-1,108	-1,284		
Currency exchange gains/losses, net		1,429	-146		
Net financial items		478	-1,425		
Result before tax		5,306	28,443		
Taxation		-6	-		
Net result for the period		5,300	28,443		
Earnings per share, USD	0.01	0.03			
Diluted earnings per share, USD		0.01	0.03		

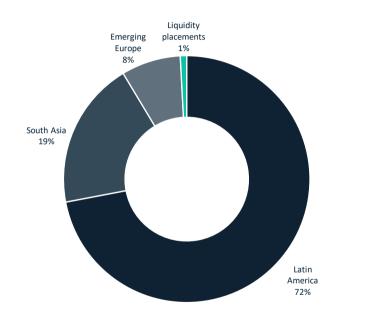
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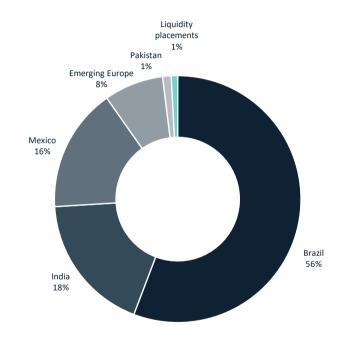
1Q24 balance sheet

	Note	Mar 31, 2024	Dec 31, 2023
NON-CURRENT ASSETS			
Tangible non-current assets			
Property, plant and equipment		92	100
Total tangible non-current assets		92	100
Financial non-current assets			
Financial assets at fair value through profit or loss			
Equity financial assets		466,462	460,020
Liquid financial assets		3,947	3,893
Other financial assets		35	35
Total financial non-current assets		470,444	463,948
CURRENT ASSETS			
Tax receivables		276	277
Other current receivables		126	191
Prepaid expenses		236	123
Cash and cash equivalents		13,963	17,708
Total current assets		14,601	18,299
TOTAL ASSETS		485,137	482,347
SHAREHOLDERS' EQUITY (including net result for the financial period)		447,603	442,229
NON-CURRENT LIABILITIES			
Long-term liabilities		36,703	38,891
Total non-current liabilities		36,703	38,891
CURRENT LIABILITIES			
Accounts payable		55	40
Tax liabilities		68	64
Other current liabilities		275	195
Accrued expenses		433	928
Total current liabilities		831	1,227
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		485,137	482,347

Company	Country	Segment	Investment date	Ownership %	Invested amount (USD mln)	1Q24 fair value (USD mln)
C creditas	Brazil	Asset focused ecosystem	Dec-17	8.8%	108.4	215.5
Konfío	Mexico	Diversified FS for Mexican SMEs	Jun-18	10.3%	56.5	75.5
O JUSPAY	India	Mobile payments platform	Apr-20	10.2%	21.1	72.5
transferGo	Emerging Europe	Cross-border remittances	Jun-16	11.3%	13.9	36.6
GRINGO	Brazil	Super-app for drivers	Feb-22	9.8%	15.2	17.3
s⊕lfácil	Brazil	Solar energy financing platform	Mar-22	2.6%	20.0	15.4
nibo	Brazil	Accounting SaaS provider for SMEs & accountants	Apr-17	20.1%	6.5	12.1
Rupeek	India	Secured lending platform	Mar-21	2.5%	13.9	6.1
Other ¹					34.7	15.3
						USD 466.5 mln (excl. cash and liquid assets)

Portfolio distribution by geography





UEF Thank you

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